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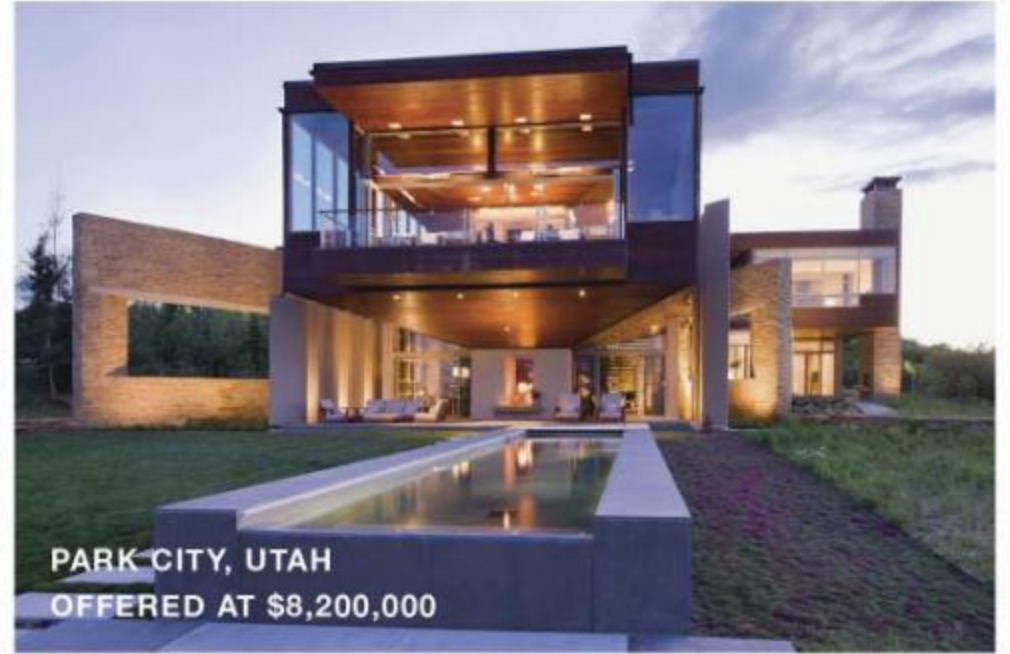
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**2018 Alfa Romeo 4C**- White over black leather, 237 hp 1.75L turbocharged I4, 6-speed auto trans, 7,319 miles, upgraded intercooler, performance ecu tune, Akropovic exhaust, Alpine audio system, upgraded coilovers by Intrax, performance lower control arms, upgraded front and rear anti roll bars, exterior carbon fiber trim. \$65,629 Stock #C0129 Crown Concepts (520) 900-7586



**2020 Aston Martin Vantage**- Stratus white over lords red leather interior, 503 hp 4.0L Twin Turbo V8, 8-speed auto trans, 3,845 miles, comfort collection, tech collection, black exterior trim, sports plus collection, two-tone leather interior, logos embroidered to headrests, 20" forged wheels in textured black. \$142,950 Stock #N03088 Auto Select (480) 725-1205



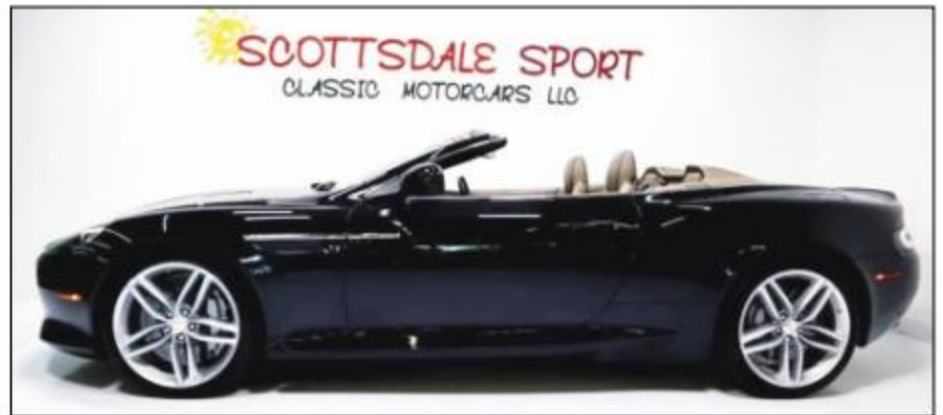
**2019 Aston Martin Vantage**- Black over tan leather, 503 hp twin-turbo 4.0 liter V8, 8-speed automatic trans, 14,570 miles, 1 owner car, leather wrapped multi-function steering wheel with paddle shifters, navigation, surround view camera, emblem embroidered to headrests in black, alcantara headliner, custom SV-F wheels. \$121,459 Stock #FP4429 Scottsdale Ferrari-Maserati (888) 964-6056



**2019 Aston Martin Vantage**- Lunar white over obsidian black leather, 503 hp twin-turbo 4.0 liter V8, 8-speed auto trans, 1,812 miles, tech collection, red contrast interior stitching, 10-spoke directional gloss black wheels, black calipers, 1 owner car. \$129,759 Stock FP4450 Scottsdale Ferrari-Maserati (888) 964-6056



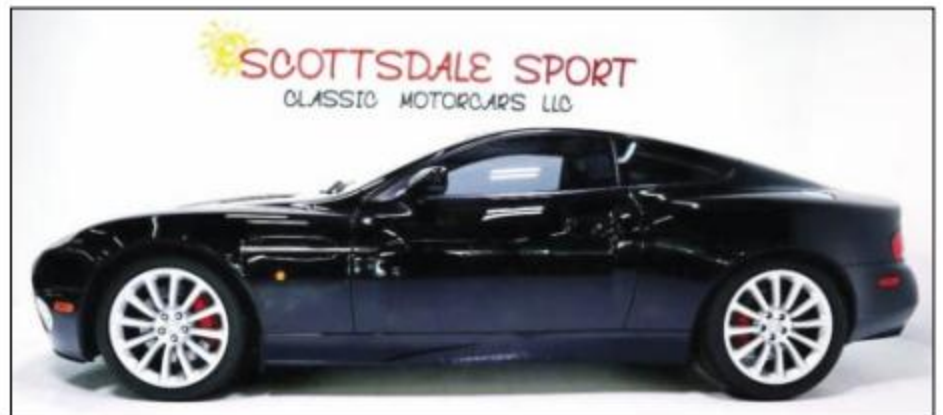
**2017 Aston Martin V12 Vantage S Convertible**- Diavolo red over pure black leather, 5.9 liter V12, 7-speed automatic trans, 5,155 miles, nearly \$40k in factory options, exterior carbon fiber package, carbon fiber interior package, lightweight forged wheels, embroidered headrests, black exhaust tips & window surround, extra glass ECU key. \$169,900 Stock #S1087 McLaren Scottsdale (480) 214-7260



**2015 Aston Martin DB9 Volante**- Onyx black over dark mocha full leather, 5.9 liter V12, auto trans, 8,089 miles, power black canvas top, black contrast interior piping, emblem embroidered between rear seats, burl walnut interior veneers, navigation, parking camera, power adjustable seats, w/ memory. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdalesport.com



**2014 Aston Martin Vanquish**- Quantum silver over kestrel tan leather, 6.0 liter V12, automatic trans, 25,330 miles, carbon fiber interior & exterior trim, parking assist, power heated seats w/ memory, navigation, emblem embroidered to headrests, dual zone climate. \$97,999 Stock #3310A Luxury Auto Collection (480) 405-8265



**2003 Aston Martin Vanquish 2+2 Coupe**- Bowland black over kestrel tan full leather, 5.9 liter V12, 6-speed auto trans, 4,515 miles, 1 owner collector quality car, 2+2 seating, quilted suede headliner, power adjustable heated seats, premium audio, parking assist, two-tone leather wrapped steering wheel, red calipers. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdalesport.com

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**2018 Audi A5 Sportback Premium Plus-** Matador red metallic over black leather, turbo 2.0 liter I4, 7-speed automatic trans, 29,380 miles, Quattro AWD, 1 owner, Certified Pre-owned warranty, premium plus package, power heated seats, top view camera system, navigation, moonroof, 3-zone climate control, power rear hatch. \$34,800 Stock #P0205 Audi Gilbert (480) 899-8000



**2017 Audi A6 Prestige Sedan-** Oolong gray metallic over flint gray leather, 333 hp turbo 3.0 liter V6, automatic trans, Quattro AWD, 47,455 miles, 1 owner car, Audi Certified Pre-owned warranty, prestige package, power heated & ventilated seats, power trunk, head up display, driver assistance package, top view camera system, adaptive cruise control. \$33,900 Stock #P0243 Audi Gilbert (480) 899-8000



**2018 Audi S7 Prestige-** Tornado gray metallic over arras red design leather, 450 hp twin-turbo 4.0 liter V8, 7-speed auto trans, 33,541 miles, Quattro AWD, 1 owner, Audi Certified Pre-owned warranty, S Sport package, dynamic steering, sport rear differential, red calipers, sport exhaust, driver assistance package. \$54,900 Stock #P0239 Audi Gilbert (480) 899-8000



**2020 Audi R8 5.2 Spider-** Black cherry over express red leather, 5.2 liter V10, automatic trans, Quattro AWD, 2,518 miles, diamond stitched interior, 20 inch premium wheels in anthracite finish, Bang & Olufsen premium audio, virtual cockpit, backup camera, 1 owner car. \$185,000 Stock #C17167 Certified Benz & Beemer (844) 568-1362



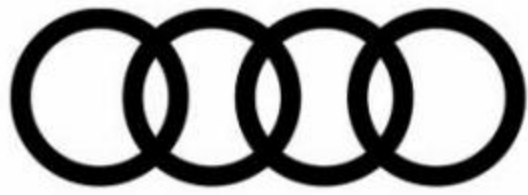
**2018 Audi R8 Spyder-** Florett silver metallic over black leather, 532 hp 5.2 liter V10, automatic trans, 13,351 miles, Quattro AWD, 1 owner car, 20 inch premium wheel package, power black soft top, parking assist w/camera, Bang & Olufsen audio, black calipers. \$162,500 Stock #4187 Luxury Auto Collection (480) 405-8265



**2017 Audi R8 Coupe V10 Plus-** Red over black leather, supercharged V10, automatic trans, Quattro AWD, 3,522 miles, full aftermarket widebody kit, carbon fiber front splitter, carbon fiber rear wing, carbon fiber door sills, quilted leather interior, red contrast interior stitching, carbon fiber interior trim, Bang & Olufsen audio, supercharger kit, Brixtonforged wheels. Stock #902650 Creative Bespoke (480) 695-5002



**2009 Audi R8 Coupe-** Grey metallic over black leather, 420 hp 4.2 liter V8, 6-speed auto R Tronic trans, 34,476 miles, Quattro AWD, Bang & Olufsen premium audio, power heated seats, navigation plus, parking assist w/ backup camera. \$74,000 Stock #17450A Certified Benz & Beemer (844) 568-1362



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2014 Bentley Continental GTC- 13k miles  
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2016 Bentley Continental GT- 13k miles  
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2001 BMW Z8 Roadster- 12,128 miles  
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1977 Ferrari 308 GTB- 32,694 miles  
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2001 Ferrari 550 Barchetta- 3,891 miles  
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2010 Ferrari 458 Italia- 9,858 miles  
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2013 Ferrari 458 Spider- 5,985 miles  
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2016 Lamborghini Huracan, 4,755 mi  
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2018 McLaren 720S Luxury- 2,690 miles  
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**2017 Bentley Continental GT Convertible**- Blue metallic over tan/blue leather, twin-turbo 6.0 liter W12, 8-speed auto trans, 12,688 miles, AWD, chrome upper & lower matrix grilles, emblem embroidered to headrests, diamond stitched interior, extended burl walnut interior veneers, 2-tone hide trimmed 3-spoke sport steering wheel. \$159,900 Stock #S1066G McLaren Scottsdale (480) 214-7260



**2016 Bentley Continental GT**- Glacier white over hot spur/linen leather, 582 hp twin-turbo 6.0 liter W12, 8-speed auto trans, 13,658 miles, AWD, Mulliner Design Specification, red calipers, park distance control w/camera, piano black interior veneers, leather headliner, logo embroidered to headrests. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 [www.scottsdalesport.com](http://www.scottsdalesport.com)



**2015 Bentley Continental GT**- Beluga over linen leather, twin-turbo 6.0 liter W12, automatic trans, 47,945 miles, AWD, navigation, diamond stitched leather interior, heated and ventilated front seats w/massage, Bentley logos embroidered to headrests, cream interior contrast stitching, 21" Bentley 5 spoke chrome wheels. \$99,500 Stock #4076 Luxury Auto Collection (480) 405-8265



**2014 Bentley Continental GT**- Gray metallic over linen leather, twin-turbo 6.0 liter W12, automatic trans, 28,000 miles, AWD, dark burl walnut veneers, emblem embroidered to headrests, diamond stitched interior, power heated & cooled seats, 3-spoke wood & hide trimmed sport steering wheel, upper & lower bright finished matrix grilles. \$105,000 Stock #4174 Luxury Auto Collection (480) 405-8265



**2013 Bentley Continental GT Speed Le Mans Edition**- Verdant metallic over cumbrian green full leather, 567 hp twin-turbo 6.0 liter W12, 6-speed automatic trans, 16,170 miles, AWD, power heated & ventilated seats, dual zone climate control, 3-spoke sport steering wheel, dark interior veneers, diamond stitched interior. \$92,759 Stock #FP4436 Scottsdale Ferrari-Maserati (888) 964-6056



**2010 Bentley Continental GT Supersports**- Light grey satin over black alcantara, 621 hp twin-turbo 6.0 liter W12, 6-speed automatic trans, 14,728 miles, AWD, Naim for Bentley premium audio, parking assist w/camera, ceramic disc brakes, emblem embroidered to headrests, forged super light alloy wheels, carbon fiber bucket seats. \$83,900 Stock #S1101 McLaren Scottsdale (480) 214-7260



**2009 Bentley Continental Flying Spur Speed**- Beluga over beluga leather, 600 hp twin-turbo 6.0 liter W12, automatic trans, 6,238 miles, AWD, emblem embroidered to headrests, piano black veneers, power heated & cooled seats, rear tray tables, wood & hide trimmed multi-function steering wheel, moonroof, leather headliner. \$72,000 Stock #4143 Luxury Auto Collection (480) 405-8265



**2006 Bentley Continental Flying Spur**- Silver over cognac leather, twin-turbo 6.0 liter W12, automatic trans, AWD, 33,628 miles, 4-spoke wood & hide trimmed multi-function steering wheel, 4-zone climate control, leather headliner, moonroof, burl walnut interior trim, parking assist. \$35,750 Stock #C033213 The Used Car Club (844) 810-9019



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**2021 Rolls-Royce Ghost-** Arctic white over white leather, 563 hp twin-turbo V12, automatic trans, 465 miles, surround view camera system, parking assist, rear seat theater system, 4-zone climate, RR embroidered to headrests in white, 21 inch premium wheels. \$438,500 Stock #4125 Luxury Auto Collection (480) 405-8265



**2018 Rolls-Royce Ghost Bespoke Edition-** White over red/black leather, bespoke upgrades including quicksilver exhaust, gintani tune, CB Club lowering links, custom painted moldings, piano black veneers, starlight headliner, RR embroidered to headrests, rear seat theater system. \$239,800 Stock #X54441 Creative Bespoke (480) 695-5002



**2010 Rolls-Royce Ghost-** Diamond black metallic over moccasin/black leather, twin-turbo 6.6 liter V12, automatic trans, 22,334 miles, RR embroidered to headrests, power front & rear seats, 4-zone climate control, panoramic moonroof, piano black interior veneers, premium chrome wheels. \$113,500 Stock #4153 Luxury Auto Collection (480) 405-8265



**2019 Rolls-Royce Cullinan-** Midnight sapphire over mugello red/black leather, 563 hp twin-turbo 6.8 liter V12, auto trans, AWD, 8,308 miles, panoramic roof, RR embroidered to headrests, power heated & cooled seats, wood interior trim, surround view camera, 2+2 seating, 4-zone climate, power rear reclining bucket seats, rear cooler box/bar. \$355,000 Stock #4162 Luxury Auto Collection (480) 405-8265



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**2010 Bugatti Veyron Sang Noir 1 of 1**- Black over red leather, 8.0 liter quad-turbocharged W16, 1001 hp, 7-speed auto trans, AWD, 5,151 miles, exposed carbon fiber body panels, carbon fiber bucket power heated seats, Burmester premium audio, 253 mph top speed, 0 to 60 mph in 2.48 seconds. Stock #CC5238 Luxury Auto Collection (480) 405-8265



**2016 BMW M2 Coupe**- Mineral gray metallic over black leather, 365 hp twin-turbo 3.0 liter I6, automatic trans, 35,103 miles, executive package, harman/kardon audio, power heated front seats, backup camera, carbon fiber trim, M blue calipers, black interior contrast stitching. \$39,500 Stock #17546 Certified Benz & Beemer (844) 568-1362



**2017 BMW M3 Competition Sedan**- Alpine white over black leather, 444 hp twin-turbo 3.0 liter I6, auto trans, 28,646 miles, competition package, executive package, full merino leather, lighting package, carbon fiber trim, carbon fiber diffuser, surround view cameras, heads-up display. \$53,000 Stock #17255 Certified Benz & Beemer (844) 568-1362



**2020 BMW M4 Competition**- San Marino blue metallic over silverstone leather, 444 hp TwinPower turbo 3.0 liter I6, 7-speed auto trans, 23,672 miles, competition package, executive package, blind spot detection, heads up display, harman/kardon audio, parking assist w/ camera. \$63,000 Stock #16692 Certified Benz & Beemer (844) 568-1362



**2018 BMW M4 Coupe**- Black sapphire metallic over black leather, 425 hp twin-turbo 3.0 liter I6, auto trans, 29,532 miles, head up display, 1 owner car, head up display, 19 inch M forged double-spoke wheels, carbon fiber trim, power heated seats w/memory, parking assist w/camera, M blue calipers. \$52,750 Stock #3979 Luxury Auto Collection (480) 405-8265



**2017 BMW M4 Competition**- White metallic over black leather, 444 hp twin-turbo 3.0 liter I6, automatic trans, 28,355 miles, M carbon ceramic brakes, competition package, executive package, lighting package, driving assistance plus package, harman/kardon audio, backup camera. \$53,000 Stock #17418 Certified Benz & Beemer (844) 568-1362



**2020 BMW M550i xDrive**- Carbon black metallic over black leather, twin-turbo 4.0 liter V8, automatic trans, AWD, 9,349 miles, parking assistance package, harman/kardon premium audio, navigation, power heated seats w/ memory, moonroof, 1 owner car. \$64,000 Stock #17373 Certified Benz & Beemer (844) 568-1362



**2019 BMW M5 Competition**- Marina bay blue metallic over black extended merino leather, 617 hp twin-turbo 4.4 liter V8, automatic trans, 21,080 miles, driving assistance plus, executive package, soft close doors, power heated & cooled seats, 4-zone climate, massaging front seats, surround view 3D camera, 1 owner car. \$95,500 Stock #4268 Luxury Auto Collection (480) 405-8265

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2018 BMW 750i- White metallic over black leather, twin-turbo 4.4 liter V8, automatic trans, 23,559 miles, executive package, M Sport package, driver assistance package, 20 inch M Premium wheels, panoramic sky lounge LED roof, driving assistance package, parking assistance package, cold weather package. \$56,500 Stock #17495 Certified Benz & Beemer (844) 568-1362



2018 BMW 750i- Gray metallic over black leather, twin-turbo 4.4 liter V8, automatic trans, 16,592 miles, M Sport package, executive package, 20 inch M premium wheels, anthracite alcantara headliner, panoramic sky lounge LED roof, power heated & ventilated seats, harman/kardon audio. \$56,000 Stock #17282 Certified Benz & Beemer (844) 568-1362



2019 BMW 18 Roadster Bespoke Carbon Edition- only 11k miles, full factory warranty, 1 owner car, full bespoke carbon fiber edition, H&R sport springs, FI exhaust system, ECU performance tune, custom 22 inch staggered hyper forged wheels in stain bronze. \$139,800 Stock #D33813 Creative Bespoke (480) 695-5002

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**2001 BMW Z8 Roadster**- 1 of 16 built in Titanium silver over Crema leather, 5.0 liter V8, 6-speed manual trans, 12,128 miles, hard top with stand, great collectors car, all original books, keys, and tool roll, heated seats, everything in excellent condition. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 [www.scottsdale-sport.com](http://www.scottsdale-sport.com)



**2020 Chevrolet Corvette Stingray 3LT**- Black over tension/twilight blue dipped leather, 1,117 miles, 3LT package, tension blue seat belts, performance package, engine appearance package, high wing spoiler carbon flash painted, carbon fiber interior trim, power heated & cooled seats. \$115,000 Stock #4024 Luxury Auto Collection (480) 405-8265



**2020 Chevrolet Corvette**- Red over red and black leather interior, 495 hp 6.2L V8, 8-speed auto trans, Z51 performance package, 3LT package, black exterior trim, performance data recorder, removable top, head-up display, blind spot monitoring, digital rear-view mirror, dual mode exhaust, carbon backed bucket seats, logo embossed to headrests, red calipers. \$109,900 Stock #116120LC Classics (480) 925-8723



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**2018 Chevrolet Corvette Z06 Convertible-** Watkins glen gray metallic over adrenaline red leather, 650 hp 6.2 liter V8, 8-speed automatic trans, 7,658 miles, Z06 2LZ preferred equipment group, performance data and video recorder, Bose premium audio, heads-up display, heated & ventilated seats, backup camera. \$77,500 Stock #17316 Certified Benz & Beemer (844) 568-1362



**2019 Chevrolet Corvette Z06-** 650 hp supercharged 6.2 liter V8, 7-speed manual trans, infotainment system with navigation, performance data and video recorder, dual zone climate control, parking assist with backup camera, red brake calipers, removable roof panel. \$74,900 Stock #09016AAA Porsche Chandler (480) 994-9000



**2017 Chevrolet Corvette Z06 Coupe-** Admiral blue over dark gray leather, 650 hp supercharged 6.2 liter V8, 8-speed automatic trans, 6,142 miles, 3LZ premium equipment package, carbon ceramic brakes, suede microfiber seat inserts, suede microfiber-wrapped steering wheel, parking assist w/camera. \$78,900 Stock #CN0136 Scottsdale Ferrari-Maserati (888) 964-6056



**2011 Chevrolet Corvette Z16 Grand Sport-** Crystal red metallic tintcoat over cashmere/black leather, 6.2 liter V8, 6-speed automatic trans, only 16,382 miles, Z16 Grand Sport 3LT, performance exhaust, 2 owner car, clean CarFax, dual zone climate, premium chrome wheels, dual mode performance exhaust, removable roof panel. \$38,950 Stock #105873 The Used Car Club (844) 810-9019



**2008 Chevrolet Corvette C6 Custom-** Silver over black /grey leather, 600-wheel hp Edelbrock supercharged 6.2LS3 V8 w/ LS7 camshaft, strengthened 6L80E 6-speed auto trans, Yank torque converter, line lock, headers, air induction, hi-flow cats & exhaust, 273 gears, Nitto tires & Mikey Thompson ET Street Radials included. \$90,000 Stock #002008 LC Classics (480) 925-8723



**2018 Chevrolet Camaro ZL1 Convertible-** Red over black leather interior, 650 hp 6.2L Supercharged V8, 10-speed auto trans, 15,000 miles, black exterior accents, black power folding canvas top, ambient interior lighting, illuminated door sills, black "shaker hood", dual mode exhaust, 3M clear bra, factory warranty, Nitto all season tires. \$59,900 Stock #132577 LC Classics (480) 925-8723



**2019 Dodge challenger SRT Hellcat-** Torred clearcoat over demonic red/black leather, supercharged 6.2 liter HEMI V8, manual trans, 13,922 miles, 20" matte vapor SRT aluminum wheels, driver convenience group, laguna leather package, plus package, satin black hood, navigation with 8.4" display, 1 owner car. \$63,500 Stock #3935A Luxury Auto Collection (480) 405-8265



**2018 Dodge Challenger SRT Hellcat-** Octane red pearlcoat over black leather/alcantara, 707 hp supercharged 6.2 liter HEMI V8, 8-speed automatic trans, 13,647 miles, 20" matte vapor SRT aluminum wheels, sunroof, painted black satin hood, red safety belts, harman/kardon audio. \$58,888 Stock #214991 Auto Select (480) 725-1205



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## AN AWARD-WINNING FERRARI 275 GTB/4, CARROLL SHELBY'S SUPER SNAKE AND CRAIG JACKSON'S SHELBY GT350 STAR AT BARRETT-JACKSON SCOTTSDALE MARCH 20-27

written by David M. Brown

A 1967 Ferrari 275 GTB/4, a 1966 Shelby Cobra 427 Super Snake, CSX 3015, and Craig Jackson's 1965 Shelby GT 350 lead more than 800 No Reserve cars into Barrett-Jackson Scottsdale, The World's Greatest Collector Car Auctions, at WestWorld of Scottsdale, March 20-27.

"Our 2021 Scottsdale Auction features great individual classics, numerous collections, charity cars and trucks; vendors, food and activities; and the return of the popular Barrett-Jackson Cup Competition," says Craig Jackson, chairman and CEO of Scottsdale-based Barrett-Jackson, established in 1971. Barrett-Jackson coordinates annual collector car and automotive lifestyle events, such as the upcoming June Las Vegas Auction, and the sale of private collections.

Jackson notes that Barrett-Jackson is closely following local, state and federal health and safety COVID-19 protocols. In this spirit, the auction arena during the event will be limited to bidders, consignors and their guests.

For the March auction, the company has added Draganfly's Vital Intelligence Technology and Varigard disinfectant



1966 Shelby Cobra 427 Super Snake (Lot #1396)  
built exclusively for the great Carroll Shelby



spray to its protocols. The drone solutions and systems developer will implement its Safely Opening Sites protocol during the main auction days, providing employees with vital-sign screening to help deliver a safer workplace environment and customer experience during the event.

“We take the health and safety of our guests extremely seriously,” Jackson says. “We were lauded for the efforts we took to help create a safe environment for our guests during our Fall Auction in Scottsdale last year, and we want to go even further than what was done during that event. We’re extremely pleased about the added safety Draganfly will bring to our Scottsdale Auction, and we’ll continue to implement new health solutions as they become available.”

#### **One-of-330 Ferrari 275 GTB/4**

The 4-cam 1967 Ferrari 275 GTB/4 (Lot #1394) is one of only 330 built and carries a well-documented history from the factory in Italy.

Enzo Ferrari offered a very small number of V-12-powered road cars during the 1960s to finance his racing passion, Jackson explains. “The Ferrari 275 series was one of the most stunning and enjoyable cars to come from Maranello. The gorgeous Pininfarina-designed 275 coupe and spider bodies were the first road-going Ferraris equipped with a transaxle and independent rear suspension.

“Today, the cars are a favorite among collectors because they are welcome at any concours and yet still fun to drive in classic car rallies,” he adds. “This particular no-excuse, real-deal 275 4-cam may be the most enjoyable classic Ferrari you can own.”

Ferrari introduced the 275 GTB/4 at the Paris Motor Show in October 1966. The sinuous Scaglietti-built body is steel, and the doors, hood and trunk lid aluminum. A new hood bulge bragged the car’s potency.



1965 Shelby GT350 (Lot #1395) from the personal collection of Barrett-Jackson CEO and Chairman Craig Jackson



Good press has been behind the car since its start. Motor Trend Classic named the 275 GTB coupe and GTS spider as number three in their list of the 10 "Greatest Ferraris of all time," and the 275 GTB/4 was named number seven on Sports Car International's 2004 list of Top Sports Cars of the 1960s.

Steve Davis, president of Barrett-Jackson, explains that "Ferrari introduced the 275 GTB/4 just a few months after suffering its first loss at Le Mans. It was critically important to Enzo that the latest version of the Ferrari 275 help the prancing stallion regain its prestige. From a new 5-speed transaxle to the 4-cam V12, the car is a road-going masterpiece."

Ferrari upgraded the V-12 with four overhead camshafts and six Weber 40 DCN carburetors for a claimed 300 horses. The cars have a 5-speed manual transaxle with synchromesh, a first for a road-going Ferrari. The 275 GTB/4 also had an improved cooling system, exhaust and suspension.

This restored vehicle (chassis #09677) has had only a few owners: Marchensini in Italy when new, then Seattle, Washington's Tom Kinsman, who won the Gold Award at the 2000 Cavallino Classic. During his stewardship, Wayne Oby completed his restoration at his famed Wisconsin workshop.

Arnold Kemp of Asheville, North Carolina, owned the car for a short period, revisiting the Cavallino in 2004. He sold the classic to its current Ohio owners, who displayed the car at the Amelia Island Concours in Florida. They recently completed an engine rebuild with North Coast Exotics in Cleveland.

"This beautiful Ferrari is in excellent condition, inside and out," Jackson says. "Although driven lightly, the running gear, transaxle, suspension, brakes and steering are all in terrific condition and work perfectly. The paint and interior are also both gorgeous, and in the perfect color combination of Rossa Corsa and beige leather. Complete with tool kit, manuals and a well-known history, this car can become the crown in a collection of classic Ferrari automobiles."



### Carroll's Snake

From one of the stellar private collections offered at Barrett-Jackson Scottsdale, CSX 3015 is the only remaining 1966 Shelby Cobra 427 Super Snake (Lot #1396) built exclusively for the great Carroll Shelby.

"CSX 3015 is arguably one of the most iconic, and important, American sports cars ever built," Jackson explains. "In 1968, *Road & Track* called it 'The Cobra To End All Cobras,' and it has more than lived up to that standard."

One of only 23 total 427 competition roadsters built, the CSX 3015 was transformed a year after its completion as a Super Snake and reclassified as 427 Cobra Semi-Competition (S.C.). Shelby American added twin Paxton superchargers to the 427-ci V-8 and linked it to a 3-speed automatic transmission capable of controlling the massive power.

Jackson says that when the car was first offered by Barrett-Jackson in 2007, Shelby told the crowd that the Nevada Highway Patrol caught up to him after he had just notched 190 mph in it. The resulting sale set a new world record for any Shelby vehicle sold at auction.

"Carroll often said, 'Make history, then repeat it,' and that's exactly what we hope to do again," adds Jackson. "This car was truly 'Carroll's Cobra,' and it, along with other incredible vehicles selling from this private collection, will make collector car history next month. The Super Snake is wicked fast and has become a cultural icon."

### Craig's GT350

Jackson's Triple Crown-winning 1965 Shelby GT350 (Lot #1395) leads a superb stable of 1960s-era Shelby collectibles into Barrett-Jackson Scottsdale 2021.

One of just 562 built by Shelby American for the 1965 model year, Jackson's meticulously restored Shelby GT350 was used by Shelby American as a public relations car and discovered in Southern Texas five years ago with only 19,000 miles. The museum-quality restoration required 2,000-plus man-hours, with all original components rebuilt or replaced with correct date-coded original parts.



Edsel B. Ford II's 1958 Edsel Bermuda Wagon (Lot #1341.1)



Edsel B. Ford II's 1947 Ford Super Deluxe Custom Woody Wagon (Lot #1341)



Beginning its Triple-Crown run, this very special car took Gold in Division One at the Mid-America Ford and Shelby Meet in 2017; a year later, the GT350 captured Mustang Club of America (MCA) Gold in the Thoroughbred Class and the Premier Award from the Shelby American Automobile Club (SAAC) at SAAC-43, a third Gold. In addition, the classic Mustang won the Authenticity Award from the MCA — the first time for a 1965 Shelby GT350.

"I believe this is simply the best 1965 Shelby GT350 on the planet, and the car has an incredible pedigree," Jackson says. "While parting with this impeccable Shelby is difficult, I have every confidence that this Shelby will make history in Scottsdale while also demonstrating the resiliency of the collector car hobby. I'm very proud of this historic car, as well as the other spectacular Shelby Mustangs crossing the block."

**A Superlative Docket of Cars & Automobilia**

The collection offering the Shelby "Snake" includes 17 additional collectible vehicles such as a rare 1955 Ford Thunderbird VIN 005 (Lot #1355.1), the first-production Thunderbird ever sold to the public.

Also selling from the collection is a 1965 Shelby Cobra CSX 4000 Series (Lot #1353) continuation car, commissioned by Shelby and the 21st sold to the public.

In addition, a 2012 Ferrari 458 Italia (Lot #1354) is powered by a 562-horsepower V-8 linked to a 7-speed dual-clutch automatic transmission, and a 2010 Ferrari 599 GTB Fiorana HGTE (Lot #1354.1), designed by Pininfarina and Jason Castriota, has a 6.0-liter V12 engine producing 612 horsepower, connected to a 6-speed F1 automated manual transmission. And, a 2007 Porsche 911 GT3 RS (Lot #1353.1), has the legendary Mezger Flat-6 engine and a 6-speed manual transmission; it's one of only 410 sold in the U.S.

American classics include a 1969 Yenko Chevelle (Lot #1355), one of only 99 built and the only one known to exist with a column-shift automatic transmission. A 1968 Chevrolet Corvette COPO convertible (Lot #1120) is the only one known to be finished in British Green with a Dark Orange leather interior. And, a rotisserie-restored 1969 Camaro Custom Coupe (Lot #1352) is powered by a 7.0-liter GM LS7 topped with a Magna supercharger, and a 1969 Chevrolet Camaro Indy Pace Car convertible (Lot #1121) is a genuine Z11-coded RS/SS Indy 500 Pace Car.



Craig Jackson and Larry Winkler with just a portion of the Larry Winkler Collection being auctioned

"The vehicles selling from this private collection are all absolutely spectacular, but the Super Snake is one of my all-time favorite cars in the world, bar none," Davis says.

"From historic and late-model, domestic and import to supercar and muscle car, this private collection literally has it all. I'm really looking forward to being at WestWorld when these vehicles cross the block, making collector car history and finding new homes with the next generation of collectors."

Two other vehicles to be offered are owned by Edsel Ford II, great-grandson of Henry Ford: a 1947 Ford Super Deluxe Custom Woody Wagon (Lot #1341) and a 1958 Edsel Bermuda Wagon (Lot #1341.1) Both wagons are autographed by Edsel B. Ford II.

"I thoroughly enjoyed my ownership experience with these two cars," Ford says. "I loved the process of giving them new life with modern technology that made the classic cars more fun to drive. Over the past few years, I motored along, relishing in the history they represent. I hope the next owners of these two beautiful Ford cars will also enjoy great adventures in them."

And, from the famed Petersen Museum on the "Miracle Mile" stretch of Wilshire Boulevard in Los Angeles is an octet of hotrods, including a 1934 Custom Roadster "Sportscar" (Lot #1295).

Other collections are the Raser Chevy classics, with three 1970 Chevelle LS6s, the highest-horsepower muscle cars of the era. And, the Larry Winkler Collection features approximately 35 vehicles, led by a 2020 Ferrari Pista (#1374.2) and a 1999 Vector M12 (#1372.1), 49 motorcycles and 400-plus pieces of automobilia, part of the 1,100-plus items to be offered at the event, such as neon porcelain signs, more than 35 beautifully restored gas pumps and many pieces from the Larry Winkler and Laguna Euro collections.

"Automobilia has become a critical part of the collector car hobby over the last decade," says Jackson. "When demand for authentic automotive art and décor skyrocketed in the early 1990s, we were the first to respond with a dedicated automobilia auction. Today, the quality of automobilia like pieces found in the Winkler and Laguna Euro collections are coveted by collectors worldwide."

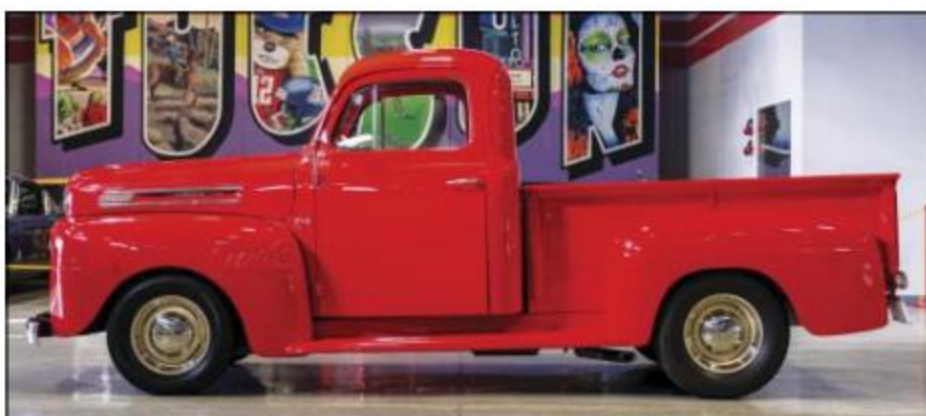
*Tickets to the event can be purchased by the public online in advance only. For more information about Barrett-Jackson, visit [barrett-jackson.com](http://barrett-jackson.com) or call 480.421.6694. Join the online conversation through Facebook, Twitter and Instagram #BarrettJackson.*



**1932 Ford Roadster**- Red over red leather, 350 ci V8, Turbo 350 3-speed auto trans, Hi-Boy Roadster, Hi-Tec Chassis, body by Westcott, Phantom in-tank electric fuel pump, Holley Sniper E.FI system, 8" Ford rear end w/3:55 Posi, Dolphin gauges, black folding canvas top, polished 5-spoke American Racing alloy wheels, full documentation available. \$57,429 Stock #C0126 Crown Concepts (520) 900-7586



**1936 Ford Cabriolet**- Black over tan leather, 400hp 6.2L LS2 V8, auto trans, custom TCI chassis, Ford 9" rear end w/ 3:43 gears, Lokar shifter, power brakes, front disc brakes, power windows, Hot Rod A/C and heat, cruise control, tilt steering column, custom steering wheel, custom chrome wheels. \$180,000 Stock #99000061 LC Classics (480) 925-8723



**1948 Ford F1 Pickup**- Red over tan leather interior, 350 ci supercharged V8, Turbo 350 3-speed auto trans, A/C, Auto Meter gauges, Cragar supercharger, new rack and pinion steering system, side exit exhaust, lap belts, Sport-Comp tachometer, pristine wood bed. \$52,929 Stock #C0135 Crown Concepts (520) 900-7586



**1951 Chevrolet 3100 Custom Pickup**- Black over black and red leather interior, 430 hp 6.2L V8 LS3 crate motor, auto trans, frame-off restoration completed, custom '49 Mercury dash, chopped top, air conditioning, power seats, power brakes, power steering, Wilwood brakes, key less entry, custom wood bed rails, custom Foose wheels. \$84,900 Stock #41800098 LC Classics (480) 925-8723



**1954 Ford F100**- Black over tan leather, 502 hp 502 cu. in. V8, 4L60E auto trans, frame-off custom build, Compushift electronic control module, electronic fuel injection, Tunnel Ram intake, Sanderson Headers, Vintage Air A/C, 4 piston Wilwood disc brakes all round, 11" drilled and slotted brake rotors, custom wheels, award winner. \$83,900 Stock #10180053 LC Classics (480) 925-8723



**1955 Chevrolet Bel Air Convertible**- Black over black leather, 302 (5.0 cu in) V8 rebuilt engine, Holley 4 barrel carburetor, 3-speed Turbo 350 auto trans, 500 miles, full custom interior, air conditioning, power canvas top w/ matching boot cover, 4-wheel disc brakes, 2" lowering springs, power steering, retro-sound Chevy stereo, new paint. \$79,500 Stock #11900067 LC Classics (480) 925-8723



**1955 Chevrolet Bel Air Convertible**- Red and black exterior over black leather interior, 350 ci in V8 Ramjet crate motor, auto trans, fuel injection, air conditioning, disc brakes, power steering, aluminum radiator, custom interior, new Nitto tires, custom black US Mag wheels. \$89,900 Stock #059068 LC Classics (480) 925-8723



**1955 Chevrolet Bel Air**- Silver over red leather interior, Stroker supercharged LS2 V8, 5-speed manual trans, frame off restoration, custom frame, mini-tubed, Vintage Air A/C, 4.11 Eaton posi-traction rear end, Wilwood power 4-wheel disc brakes, power steering, power windows, custom stereo, navigation, custom WELD wheels. \$99,000 Stock #3900528 LC Classics (480) 925-8723



# BID ON

## LOT #825

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SCOTTSDALE 2021

- 1955 Chevrolet Bel Air
- Ground-up Resto-Mod Build by Crown Concepts
- Less than 100 Miles Since Build was Completed
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- Wilwood Front Disc Brakes
- Vintage Air Conditioning
- Two-tone custom paint
- Custom Leather Interior
- Custom 20" Wheels



**Freshly built 1955 Nomad resto-mod-** 250 miles, leather dash & headliner, ostrich seats, bamboo flooring, 550HP LSA supercharged V8, 4L80E trans, AME chassis, Wilwood disc brakes, Vintage air, touch screen stereo, backup camera, PW, remote locks, PPG Vibrance Nutmeg paint, original AZ car. **Bid on this car Saturday - March 27, 2021 at Barrett-Jackson Scottsdale, Lot #1345 Call for details (602) 448-0333**



**1955 Ford F-100 Pickup Resto Mod-** Built in 2014 from the ground up as a no compromises Resto-Mod using the complete underpinnings of the famed Ford SVT Lightning including a supercharged 5.4L V8, Lightning-specific 4R100 transmission and limited slip 9.75 rear end with 3.73 ratio. \$90,000 Stock #SS6050 Luxury Auto Collection (480) 405-8265



**1954 Chevrolet Corvette-** Polo white over sportsman red leather interior, 150 hp 235 ci I6, Powerglide 2-speed auto trans, full restoration, awarded a National Corvette Restorers Society "Top Flight Award" - scoring a 94% of 4500 points, complete documentation. \$99,929 Stock #C0115 Crown Concepts (520) 900-7586



**1955 Mercedes-Benz 300 SL Gullwing-** Impeccable history, solid ownership fact pattern, restoration recently completed in original colors, getting harder and harder to find. All matching numbers (engine, chassis, body, transmission, rear end and front axles) and its original 3-piece belly pans. All materials used in the restoration are as they were when the car was new. Certified Benz & Beemer (844) 568-1362



**1966 Chevrolet C-10 Pickup-** Two year complete nut and bolt rotisserie restoration, no expense spared, QA One front suspension, Vintage Air Conditioning & Heat, brand new LT 5.3 liter V8 motor, 6-speed automatic trans, custom wheels & tires, disc brakes, custom paint, custom black leather interior, numbers matching frame and cab, real short bed big tunnel small window truck, Arizona title. \$150,000 call Bill for complete details. (602) 614-3974



**1956 Ford F100-** Red over black leather interior, 4.6L V8, AODE auto trans, Heidts front end from a Mustang II, rear air shock suspension, Flowmaster exhaust, power disc brakes, Vintage Air, tool box in bed painted in body color, wood running boards, US Mag chrome wheels. \$49,900 Stock #K19241 LC Classics (480) 925-8723



**1958 MG MGA-** Island green over black leather interior, BMC B-series supercharged 1489 cc 4cyl, 4-speed manual trans, 1 of 773 produced, Judson supercharger, rack and pinion steering, front independent coils, rear semi elliptic springs, chrome rear cargo rack, period correct white-wall tires, alloy wheels. \$44,929 Stock #C0116 Crown Concepts (520) 900-7586



**1961 Oldsmobile Starfire Convertible-** Blue over silver leather interior, 394 cu. in. V8, auto trans, white convertible top, matching factory luggage, original window sticker, fresh repaint, factory air conditioning, power steering, AM/FM radio, new white wall radial tires. \$64,900 Stock #10180001 LC Classics (480) 925-8723



**1962 Chevrolet Corvette Convertible-** Red over red leather interior, 300 hp 327 ci V8, 3-speed manual trans, everything factory correct, removable gloss white hard top w/rolling stand, excellent condition, correct 3-spoke steering wheel, period correct white-wall tires. \$89,950 Stock #106125 LC Classics (480) 925-8723

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## GOODGUYS 11TH FiTECH FUEL INJECTION SPRING NATIONALS COME TO WESTWORLD OF SCOTTSDALE APRIL 16-18

written by David M. Brown

The Goodguys 11th FiTech Fuel Injection Spring Nationals returns to WestWorld of Scottsdale April 16-18 with a weekend of activities and entertainment for car lovers and their families.

At the Vendor Midway, Friday through Sunday, you can shop at hundreds of retail hard-part dealers who have everything you need to build or restore your show car. And, at the Swap Meet & Cars 4 Sale Corral, you'll find those hard-to-find automotive parts, memorabilia and cars for sale. Check out the vintage miniatures displayed and bring your own to the Model & Pedal Car Display all weekend long.

Stop by the Goodguys Choice Product booth for a chance to win an award certificate of your choice. Deposit your Instant Winner ticket while at the booth. Your vehicle entry number and name may be drawn throughout the entire event, so check the booth often to see if you have been chosen.

For the children, the Kids Zone will have free arts and crafts, games, prizes and more. This takes place Saturday 10 a.m.-3 p.m. and Sunday, 11 a.m.-2 p.m. And, grab a Model Take and Make presented by Auto World, starting at 1 p.m. on Saturday and 11 a.m. on Sunday.

Thursday's schedule begins at 8 a.m. The Hot Rod Scenic Tour

leaves the WestWorld Registration Office at 10 a.m. And, at 3 p.m., participants can tour the Speedway Motors Facility, 8701 W. McDowell Road, in Tolleson.

On Friday, gates open an hour earlier at 7 a.m. Two hours later, the Goodguys CPP AutoCross takes place until noon and again from 1-5 p.m.; the event repeats Sunday 8 a.m.-noon and 1:30-2 p.m. Also at 1 p.m. is the Goodguys Nitro Thunderfest Dragster Exhibition, which repeats Saturday at noon and 2 p.m.

On Saturday, the famed Goodguys CPP AutoCross occurs 8 a.m.-noon and repeats from 1-5 p.m. The four 4-car "Spring Shootout" presented by Autometer will take place from 3:30-5 p.m. And, the Burnout Competition is at 12:30 p.m.

Finally, Meguiar's All American Sunday welcomes All American-made or -powered cars and trucks throughout the day.

"Goodguys is thrilled to be returning to Scottsdale in April," says Andrew Ebel, COO of Goodguys Rod & Custom Association based in Pleasanton, California. "There is optimism in the air across the country, and we are expecting a great turnout at Westworld of Scottsdale as a result."

For more information, see [www.good-guys.com](http://www.good-guys.com).

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**1963 Lincoln Continental Convertible-** 3 owner car since new, 320 hp 465 lb/ft torque 429 ci V8, automatic trans, 11,970 actual miles, spent its entire life on the west coast. Leaving the Detroit factory in October of '63, shipped to Los Angeles, then watched over in Oregon by a NASA astronaut before finding a loving home in Arizona. \$85,000 Stock #CC2116 Luxury Auto Collection (480) 405-8265



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**1965 Bill Thomas Cheetah Replica-** Silver metallic over black interior, modified 350 ci V8, 4-speed manual trans, RWD, 6 year build, 4 Weber carburetors, Corvette rear differential and suspension, period correct dash and interior, logo on headrests, driver's seat racing harness, full cage, exterior racing decals, Goodyear racing tires. \$99,929 Stock #C0113 Crown Concepts (520) 900-7586



**1965 Superformance Cobra-** Red over black interior, 500 hp 427 ci V8, Tremec TKO 600 5-speed manual trans, Ford limited slip rear differential, Wilwood power disc brakes w/ventilated rotors-front and rear, Holley 870 cfm 4-barrel carburetor, independent front and rear suspension, leather seats, Smith gauges and Lucas switches, chrome roll hoop. Call For Pricing Stock #P0120 Crown Concepts (520) 900-7586



**1965 Superformance Cobra-** Black over tan leather, 500 hp 427 ci V8, Tremec TKO 600 5-speed manual trans, Ford limited slip rear differential, Wilwood power disc brakes w/ventilated rotors-front, Holley 870 cfm 4-barrel carburetor, independent front and rear suspension, Smith gauges and Lucas switches, 15" Aluminum wheels w/ center lock spinners. Stock #P0124 Crown Concepts (520) 900-7586



**1966 Lincoln Continental Convertible-** Black over custom red/black leather, 460 ci 7.5 liter V8, 3-speed automatic trans, 66,995 miles, custom Isotope wheels, diamond stitched interior, custom audio system. \$69,999 Stock #CC2117 Luxury Auto Collection (480) 405-8265



**1966 Chevrolet Corvette Convertible-** Nassau blue over blue leather, 350 hp 327 ci V8, 4-speed manual trans, numbers matching, 50k miles, Big Block Stinger hood, electric antenna, power steering, power disc brakes, black top, tilt & telescopic steering wheel, knock off wheels. \$76,900 Stock #119000466 LC Classics (480) 925-8723



**1966 Chevrolet Corvette Coupe-** Red over black leather interior, 350 hp 327 ci V8, 4-speed manual trans, 31,307 miles, black accent "stinger" hood, factory interior, correct multi-spoke wheels w/knock off hubs, single window, period correct red-line tires, time capsule example of the iconic Stingray. \$110,000 Stock #120404 LC Classics (480) 925-8723



1966 Corvette Coupe- 350 hp  
327 ci V8, 4-speed. \$110,000



1962 Corvette Convertible-  
300 hp 327 ci V8, 3-speed.



1954 Ford F100- 502 hp  
502 cu. in. V8, 4L60E auto trans



1956 Ford F100 Resto Mod-  
4.6L V8, auto trans. \$49,900

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## A CROWNING ACHIEVEMENT Tucson's Crown Concepts Rolls Out Unique High-Performance Autos

written by Nick Esquer

Located in Tucson's northwest corridor sits a warehouse-type building home to a performance auto enthusiast's dreamland. With 21,000 square feet of clean space and sharp features, Crown Concepts houses almost all of its business in one spot. The building's front half includes a front lobby and retail area, a showroom, and a hospitality area. The back half hosts Crown's one-of-a-kind Superperformance inventory, engine room, management offices, service bays, All-wheel dyno, powder coating room, and a machine shop where mechanics tinker on cars with sufficient detail and precision.

Born out of the collective enthusiasm for racing, working under the hood, and an appreciation for restoring classic American muscle cars, Crown Concepts is simply a place for fanatics to bask in the inventory of mint cars and handcrafted workmanship, including current projects like a 1968 Shelby GT500 resto-mod, a 1974 Ford F-100 resto-mod and a Tesla Model 3 Performance track car.

The three partners that started Crown met when they were growing up as kids at school and on the race track. As they continued racing, they worked on the same race teams in

different roles, explaining Crown's Christopher Loa. They crossed paths throughout the years in racing and business and always had an idea to start a performance speed shop in Tucson.

"Curtis Brown grew up in many aspects of racing starting as a kid doing midget and sprint car dirt track racing. Joey Martin made a name for himself in racing as an engineer for different companies including a prominent wheel manufacturer. Along the way they have built a team that consists of people who have managed professional race teams, raced professionally themselves, and have worked on race teams," adds Loa.

Those dreams and experiences have accumulated over the years to what Crown is today. Instead of just focusing on custom builds and performance enhancement, Crown has become more outward-facing, doubling as a public gathering place for people with similar penchants for all things auto to come together. After people in the Tucson area responded well to events like Cars and Coffee, which returns this month, Crown entirely became a transformed car spot, turning from a hobby shop to the multi-purpose sales, restoration, service, and event space it is today.





"We have been refining and refocusing our business from the beginning, always finding the best way to serve our customers and enable us to do our best work on the type of projects we want," says Loa. "This year we will continue to push our track-side and track car services for our customers at INDE and Apex. This includes setup and maintenance of new and existing cars as well as building new cars for our track customers. We will also continue to push our custom build and resto-mod capabilities to build even better one-of-a-kind cars that meet our high-quality standards."

Crown is also the only authorized Radical service center in the southwest offering transportation to and from the track from the Crown facilities along with pre-arranged scheduled maintenance. This highlights the performance shop's dedication to quality service and focused determination to be the premier Superperformance dealer and installer in the southwest.

Another feather in Crown's cap, Loa points out, is its updated online experience, which highlights the shop's expanding inventory of project autos, ready-to-go buys, and merchandise. Here, guests can browse what the team is working on, including a 1957 Chevrolet Bel-Air, a 1965 Superformance Cobra, a 1932 Ford Roadster, and a 2003 Ferrari 360, among other cherry rides.

Crown is growing at an exponential rate, but it's its steady focus on meticulously restoring cars and dedication to precision that has made it stand out in a state that has become the country's go-to racing and custom car destination.

"We believe Arizona is one of the hubs of motorsport and car culture due to our great year-round weather and abundance of well-preserved vehicles," explains Loa. "We also have a great mix of people that come from around the country and world that are all car enthusiasts. We are also in such close proximity to southern California which is a pillar in the custom car and motorsport world."

Join them for a monthly "Cars and Coffee" event at Crown Concepts on the first Saturday of each month from 7 am-9 am.

Crown will be sending their "White Abyss," an all-white, custom-built 1955 Chevrolet Bel-Air, to the Barrett-Jackson Auction on Thursday, March 25th, between 6 pm-8 pm.

Crown Concepts is located at 3930 West Costco Drive, Tucson, Arizona 85741. Call them at (520) 900-7586, email [sales@crowncconceptsusa.com](mailto:sales@crowncconceptsusa.com), or visit their website at [www.crowncconceptsusa.com](http://www.crowncconceptsusa.com)



**1967 Lincoln Continental Convertible-** Black over red leather, rebuilt 460 cu. in. V8, rebuilt 3-speed auto trans, factory A/C, new convertible top, power steering, power disc brakes, power windows, tilt steering wheel, extra wide white wall tires, HID headlight conversion, All vacuum, hydraulic and electrical systems been gone through, original owner's manual. \$89,900 Stock #11800528 LC Classics (480) 925-8723



**1967 Chevrolet Chevelle Restomod-** Grigio titans matte gray metallic over black leather/suede, 650 hp 6.2 liter supercharged LT4 V8, complete frame off paint job, full upgraded Detroit speed suspension, 4 wheel willwood disc brakes, full custom interior, custom JL audio system, vintage A/C, ADV10 wheels, over \$300k invested. \$149,500 Stock #SS5163 Luxury Auto Collection (480) 405-8265



**1969 Camaro Convertible Restomod-**SELLING at NO RESERVE at Barrett-Jackson Saturday March 27th LOT #1310.1, LS3 motor, TKO 600 5-speed trans, moser 12 bolt, DSE front sub frame, Quadra Link rear, Vintage A/C, custom stainless side exhaust, custom instruments & sound, custom leather interior w/ Recaro seats, no expense spared documented 1,500 hour plus build. Call Dan with questions (519) 809-1217



**1970 Pontiac GTO-** Black over black leather interior, 400 hp 6.0LIS2 V8, Keisler 5-speed manual trans, 12 bolt rear end, Global West suspension, CPP power brake booster, '05 GTO bucket seats, hood tach, QA1 adjustable shocks, power steering, power brakes, Wilwood disc brakes front and rear, Magnaflo exhaust, American Racing wheels. \$49,900 Stock #11900534 LC Classics (480) 925-8723



**1971 Chevrolet Chevelle Convertible-** Black over red/black leather, 540 ci aluminum Merlin Big Block V8, Tremec 5-speed manual trans, frame-off restoration, custom interior. Global West suspension front and rear, Wilwood slotted disc brakes, 12 bolt Posi rear w/ sway bar, BOSS 5-spoke grey and polished wheels. \$110,900 Stock # 41800058 LC Classics (480) 925-8723



**1972 Porsche 911 Targa-**this numbers matching 911 Targa underwent a ground-up rotisserie restoration by marque experts CPR Classics completed early 2019, the full-scale restoration included all systems and components of the car, to include: engine, transmission, brakes, electrical systems, body repair, exterior refinish. \$249,900 Stock #9112310973 Scottsdale Ferrari-Maserati (888) 964-6056



**1973.5 Porsche 911 T Coupe-**Dalmation blue over beige/tan leather, 22,598 miles, total production of the 1973.5 911 T CIS Injected Coupes and Targa's was only 1,944 cars, small bumper design, highly sought-after by collectors worldwide, extensive mechanical & cosmetic restoration completed. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdale sport.com



**1987 Buick Grand National-**Black over gray/black interior, turbocharged 3.8 liter V6, automatic trans, only 10,307 original miles, collector grade quality, 1987 was the pinnacle for the Grand National as it was now producing 245 horsepower and 355 pound feet of torque. 0-60 Sprint comes in 4.9 sec while the quarter mile is demolished in 13.9 sec. \$59,999 Stock #CC6131 Luxury Auto Collection (480) 405-8265

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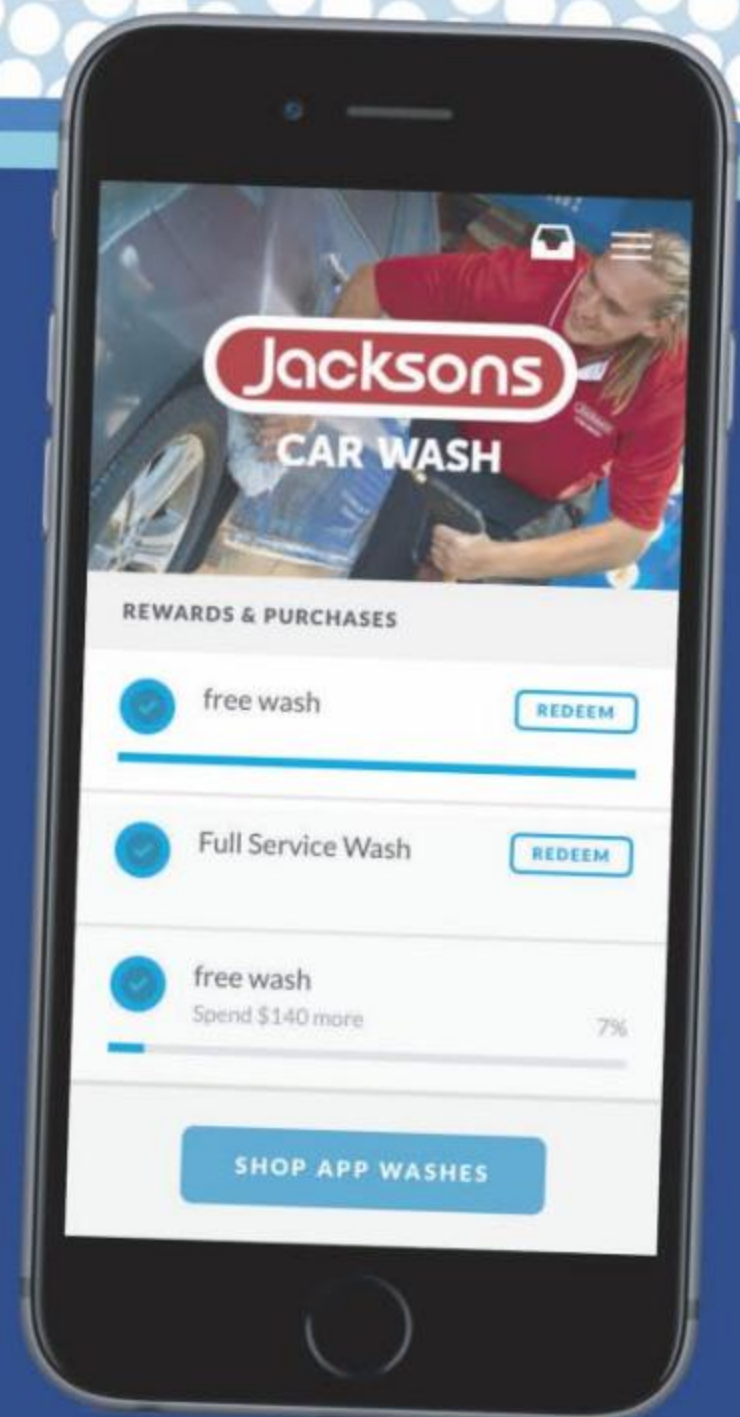


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MiCamp Solutions founder Micah Kinsler enjoys the Hall of Flame Museum -photo by Robb Zbacnik

## MICAH KINSLER'S MICAMP Delivers FinTech Solutions to the Automotive Industry & MiCamp Cares to the Community

In late 2006, Scottsdale entrepreneur Micah Kinsler recognized that his businesses were being faced with extremely high credit card fees, which adversely impacted his bottom line and ultimately his ability to give back to his community. After doing extensive research and in typical “Micah” form, he concluded that it would be best to take matters into his own hands and create a financial company that was more efficient, customer-focused, compassionate, innovative, and above all else, more human. In 2007, MiCamp Solutions, LLC (“MiCamp”) was born. MiCamp is a revolutionary FinTech company that develops technology-leveraged financial processing innovations for companies worldwide, including many serving the automotive industry.

Today, MiCamp provides industry-leading solutions to over 17,000 clients worldwide, processes \$9 billion in financial transactions annually, works with 400 independent service organizations, and is in the Top 5 Fiserv ISO Chairman’s Circle.

In 2020, MiCamp was named for a second time to the Inc. 5000, ranking 2,542, and has been nominated for the BBB Torch Awards for Ethics for seven consecutive years. “We have never lost sight of our original vision of always putting our clients and merchants first,” says Micah Kinsler, President of MiCamp Solutions, LLC.

Last year, MiCamp partnered with CDK Global, a pioneer in automotive-dealer management software, to integrate its proprietary WAVit/E payment platform to help dealerships nationwide reduce their credit card processing fees and increase profits. The entire program launches mid-2021 and is set to make an enormously positive impact on dealerships across the country.

“We unveiled our bold vision for a payment-processing platform that could overcome rampant inefficiencies within the automotive



MiCamp Solutions Team

industry. Our goal was to deliver value-added FinTech to an industry absolutely starving for it,” says Bob Baratta, MiCamp’s automotive strategic partner.

He explains that the MiCamp development team began working with various dealers and CDK Global through its app marketplace, using programming interfaces to gain access to timely reporting and support. “In this way, we were able to provide efficient and cost-saving products and solutions that ultimately improved the dealers’ payment-processing experience,” he adds.

MiCamp’s WAVit® solution provides free processing, multi-tender acceptance, including Venmo® and PayPal® with traditional payment card tenders and text-to-pay technology. “The WAVit® ‘solve for’ list keeps growing,” says Mr. Baratta, “and we are delighted to deliver on these dealer needs.”

As part of MiCamp’s investment in the community, Kinsler recently debuted MiCamp’s charity division, MiCamp Cares,

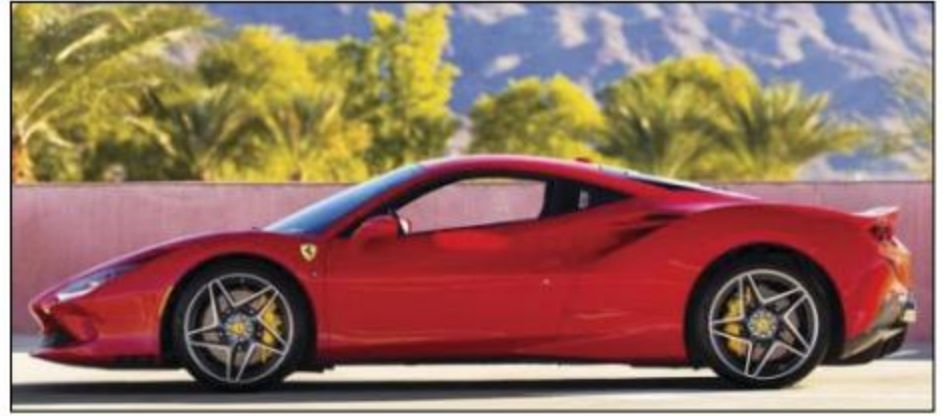
which works with strategically aligned non-profit organizations across Arizona. For 2021, MiCamp Cares’ charitable-contributions focus is currently targeted at four categories: Youth, Sports, Military & First Responders, and Suicide Prevention & Mental Health. Every quarter, MiCamp Cares diligently evaluates and then chooses organizations that most closely align with MiCamp Cares’ charitable focus and then donates financial and human resources to those organizations to help them better achieve their goals.

This quarter MiCamp Cares has selected two charities; the Ryan Yarter Foundation, which focuses on mental health and suicide prevention, and the Hall of Flame Museum/Honor365, a charity with several strategic goals, but having one goal very much in lockstep with one of MiCamp Cares’: ending suicide by veterans and first responders. To honor the annual Barrett-Jackson Scottsdale Car Auction, Micah chose to highlight the Hall of Flame museum and one of their vintage fire trucks.

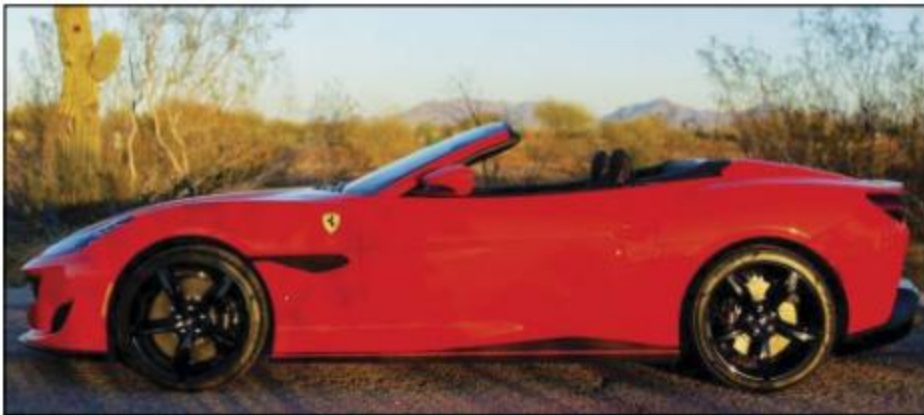
For more information, please see [www.micamp.com](http://www.micamp.com).



**2021 Ferrari F8 Tributo**- Extracampiona over white leather, 711 hp twin-turbo 3.9 liter V8, automatic trans, 0 to 60 mph in 2.8 seconds, top speed of 211 mph, 20 inch forged diamond wheels, full power seats, multimedia system, AFS system, aluminum colored calipers, suspension lifter, horse stitched to headrests, Scuderia shields. Call for complete details (602) 300-8720 [www.promotorsports.com](http://www.promotorsports.com)



**2020 Ferrari F8 Tributo**- Rosso corsa over black leather, 710 hp twin-turbo 3.9 liter V8, automatic trans, 179 miles, extensive carbon fiber options, premium HiFi audio, 20 inch forged diamond cut wheels, Scuderia fender shields, advanced parking camera, adaptive front lighting system, suspension lift. \$393,780 Stock #S1091 McLaren Scottsdale (480) 214-7260



**2020 Ferrari Portofino**- Red over nero leather interior, 591 hp 3.9L Twin-Turbo V8, 7-speed auto trans, 250 miles, over \$129,000 in options, carbon fiber exterior pkg carbon fiber driver zone w/LEDs, dreamline on rear diffuser, front grille in black chrome, Daytona style seats, horse stitched to headrests in red, carbon brakes. \$298,888 Stock #256870 Auto Select (480) 725-1205



**2019 Ferrari 488 Pista Aperta**- Rossa corsa over red leather, 710 hp twin-turbo 3.9 liter V8, F1 auto trans, 635 miles, red brake calipers, extensive carbon fiber interior & exterior trim, carbon fiber steering wheel +LEDs, JBL premium audio system, Scuderia shields, parking assist w/camera, 2.8 second 0 to 60 mph, 211 mph top speed. \$655,000 Stock #CC6401 Luxury Auto Collection (480) 405-8265



**2019 Ferrari 488 Pista**- Rosso corsa over blu scuro alcantara, 711 hp twin-turbo 3.9 liter V8, 7-speed auto trans, 2,665 miles, argento nurburgring racing stripe, 20 inch forged wheels, red calipers, lots carbon fiber options, AFS system, lifting system, parking camera, Scuderia shields, daytona racing seats in sedili taglia. \$445,900 Stock #FP4449 Scottsdale Ferrari-Maserati (888) 964-6056



**2019 Ferrari 812 Superfast**- Bianco avus over rosso/nero leather, 788 hp 6.5 liter V12, auto trans, 2,889 miles, red calipers, Scuderia shields, parking assist w/camera, horse stitched to headrests, carbon fiber steering wheel +LEDs, JBL HiFi audio, aluminum drilled footrest & pedals. \$368,500 Stock #K0240447 Luxury Auto Collection (480) 405-8265



**2019 Ferrari 812 Superfast**- Rosso fiorano over cuoio/nero alcantara, 788 hp 6.5 liter V12, 7-speed auto trans, 1,722 miles, yellow calipers, 20 inch forged diamond wheels, lots carbon fiber options, titanium exhaust pipes, front & rear parking cameras, Scuderia shields, carbon fiber racing seats, HiFi audio, alcantara headliner. \$374,900 Stock #F01508A Scottsdale Ferrari-Maserati (888) 964-6056



**2017 Ferrari 488 GTB Liberty Walk Widebody**- Full custom build, one-of-a-kind, heavily tuned twin-turbo 3.9 liter V8, 2,267 miles, starlight headliner, custom Forgiato wheels, yellow calipers, yellow rev counter, power daytona style seats, blue leather interior w/ yellow contrast stitching, carbon fiber rear spoiler, call for details. \$275,500 Stock #3850A Luxury Auto Collection (480) 405-8265

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**2016 Ferrari California-** Giallo modena over nero leather, 553 hp twin-turbo V8, 7-speed auto trans, 7,045 miles, yellow calipers, carbon fiber central bridge, horse embroidered to headrests, sport exhaust, carbon fiber steering wheel +LEDs, diamond stitched interior, parking camera, yellow rev counter, leather headliner, HiFi audio, 1 owner. \$147,759 Stock #F01495B1 Scottsdale Ferrari-Maserati (888) 964-6056



**2015 Ferrari 458 Special Aperta-** Rosso fuoco over charcoal leather w/rosso accents, 700 miles, AFS system, red calipers, tons of carbon fiber options, suspension lifter, horse stitched to headrests, titanium exhaust pipes, parking camera, yellow rev counter, leather headliner, red safety belts. \$649,900 Stock #FP4337 Scottsdale Ferrari-Maserati (888) 964-6056



**2014 Ferrari 458 Italia-** Full LB widebody aero package, SVR carbon GT wing, Speciale vented hood, Airlift performance suspension, FI race exhaust, yellow calipers, custom Forgiato wheels, Gintani ECU tune, PPF clear bra, yellow contrast interior stitching, carbon fiber steering wheel +LEDs. \$199,800 Stock #197345 Creative Bespoke (480) 695-5002



**2013 Ferrari 458 Spider-** Nero daytona metallic over cuoio leather, 4.5 liter V8, automatic trans, 17,539 miles, Scuderia shields, yellow calipers, horse embroidered to headrests in black, daytona style seats with black inserts, yellow rev counter, carbon fiber steering wheel +LEDs, Vellano custom wheels. \$205,500 Stock #4146 Luxury Auto Collection (480) 405-8265



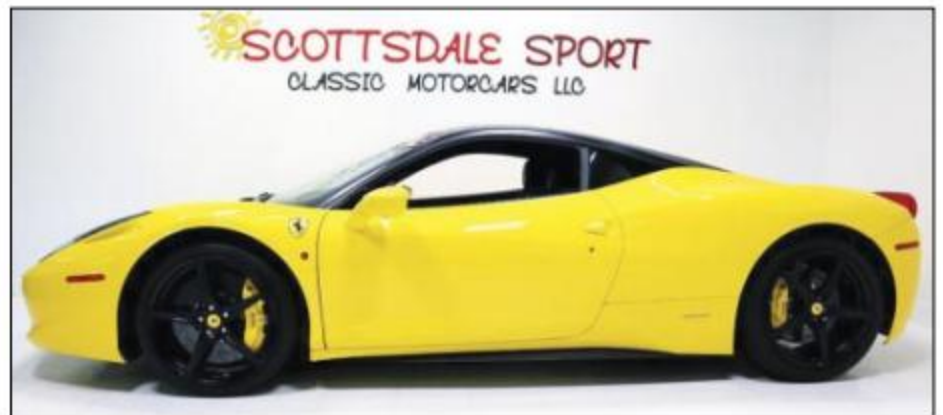
**2011 Ferrari 599 SA Aperta-** 1 of 80 built, rosso corsa over beige leather, 656 hp 6.0 liter V12, 6-speed F1 auto trans, 1,888 miles, red brake calipers, carbon fiber headlight bucket, carbon fiber driver zone +LEDs, carbon fiber central bridge, carbon fiber door panels, carbon fiber sill plates, front & rear parking sensors. \$1,159,000 Stock #CN0099 Scottsdale Ferrari-Maserati (888) 964-6056



**2010 Ferrari California-** Nero over nero leather, 4.3 liter V8, 7-speed F1 auto trans, 6,411 miles, AFS system, yellow calipers, parking camera, 20" diamond finished sport wheels, yellow rev counter, HiFi audio, aluminum footrests, alcantara boot carpet, electric seats. \$101,334 Stock #FP4421 Scottsdale Ferrari-Maserati (888) 964-6056



**2010 Ferrari California-** Nero over cuoio leather, 4.3 liter V8, automatic trans, 14,906 miles, parking assist w/camera, scuderia shields, power daytona style front seats, rear daytona style seats, horse embroidered to headrests, dual zone climate, navigation, custom audio system. \$98,000 Stock #4104 Luxury Auto Collection (480) 405-8265



**2010 Ferrari 458 Italia-** Giallo Modena over nero leather, 4.5 liter V8, F1 auto trans, 9,858 miles, power daytona style heated seats, yellow interior contrast stitching, Scuderia shields, carbon ceramic brakes, yellow calipers, carbon fiber central tunnel, carbon fiber drivers zone +LEDs, sports exhaust. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdalesport.com





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## APEX MOTOR CLUB AWARDED RADICAL SPORTSCARS DEALER OF THE YEAR FOR THE AMERICAS

APEX Motor Club is proud to announce it has been named Dealer of the Year for the Americas by Radical Sportscars. Offering up the prestigious racing brand's top-performing models, APEX has been working with Radical since September 2019 when APEX began developing and expanding its 280-acre site and engaging with its members through unmatched driving experiences.

From the moment APEX Motor Club opened its doors and its tracks, its owners, and staff wanted to create a premier auto experience for the Valley's auto enthusiasts.

Since then, the private motorsports club, which boasts a 2.27-mile racetrack designed by Formula One circuit designer Bob Barnard, has become not only one of the most talked-about clubs and tracks in the state but the country. With its Spec Radical race series class, Radical AZ at APEX Motor Club has become the most successful dealer in the sportscar company's largest retail market.

"We began APEX Motor Club with the aspirations of holding a member-only race series with a spec class and learned that the Radical SR3 was an ideal tool for the job, and was a logical choice to weave into the Apex DNA," noted Jason Plotke, President APEX Motor Club and Radical AZ at APEX Motor Club. "We couldn't be happier about the partnership between RadicalAZ at APEX Motor Club and Radical Sportscars and look forward to seeing many more Radicals grid up as we continue to grow and develop both our facilities and our drivers."

APEX has been kicking things up a notch in its member-only race series, which debuted in 2020. Headlined by the Club's own one-make Spec Radical championship, the family-friendly events also feature multiple GT driving classes and a time attack-style competition for street cars.

"APEX Motor Club is a first-class facility, and it's been astounding to watch how quickly the membership base, their passion, and sense of community, has developed," said Tom Drewer, Radical Sportscars Regional Manager for North America. "We're delighted that Radical Sportscars has played such an integral role in APEX's success, and of course by the car sales which have come with that."

APEX Motor Club will continue to grow its footprint in the luxury sportscar market as it expands its circuit to 4.2 miles decorated. Scheduled for completion in 2022, the updated track will also house 96 trackside condos with 48 featuring direct garage access to pit lane, offering the ultimate in motorsport convenience.

Radical Sportscars is one of the world's most prolific sportscar manufacturers, with over 2,200 market-leading race, track day and road-going cars produced in the past two decades. From its 1997 inception, Radical set out to create a customer-led niche in the world of motorsport, a race-bred thrill-a-minute driving experience on the racetrack and road.

For further information visit [www.radicalaz.com](http://www.radicalaz.com)







**1998 Ferrari F355 Berlinetta Coupe-** Giallo modena over nero leather, V8, F1 auto trans, 15,365 miles, black brake calipers, rear challenge grille, aluminum drilled driver pedals, horse embossed to headrests, Clean CarFax with excellent service history. \$84,759 Stock #F01499B Scottsdale Ferrari-Maserati (888) 964-6056



**1985 Ferrari 308 GTS-Boxer Trim-** Rosso corsa over nero leather with red piping, 5-speed manual trans, 32,274 miles, US Spec, Body by Pininfarina, full frame up reconditioning, all major services up to date, factory air conditioning, original books, tool roll and oem jack. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 [www.scottsdalestport.com](http://www.scottsdalestport.com)



**1977 Ferrari 308 GTB Coupe-** Rosso corsa over beige/nero leather, 5-speed manual trans, 32,694 miles, multi-year restoration just completed, US Spec EPA/DOT Compliant, factory air conditioning, early production and highly sought after, 1 of 2,897 built. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 [www.scottsdalestport.com](http://www.scottsdalestport.com)



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**2012 Fisker Karma EcoChic Sedan-** Laguna pearl over glacier tri-tone leather interior, 31,935 miles, 2 owner car, clean CarFax, burl walnut interior trim, full solar roof, Brembo brakes, premium audio system, heated front & rear seats, backup camera, navigation, Strut package. \$37,950 Stock #002615 The Used Car Club (844) 810-9019



**2007 Ford GT500-** White over black w/red accent leather, 500hp 5.4L supercharged V8, 6-speed Tremec manual trans, top stripe delete, Shaker 500 audio system, digital infotainment screen, 40th anniversary commemorative plate, rear window louvers, embossed snake to seat backs, Cobra exterior decals, Brembo front brakes. \$34,929 Stock #C0118 Crown Concepts (520) 900-7586



**2017 Ford Focus RS-** Black over black leather/suede, 400 hp 2.3L turbocharged I4, 6-speed manual trans, 23,039 miles, AWD, Hennessey Performance HPE400 Tune, stage 3 performance clutch, solid motor mounts, Recaro seats, blue contrast interior stitching, RS logo stitched to seatbacks, blue calipers, new Michelin Pilot Super Sport tires. \$39,929 Stock #C0134 Crown Concepts (520) 900-7586



**2002 Ford Thunderbird Convertible-** Torch red over red/black leather, V8, 5-speed automatic trans, 52,607 miles, power black soft top and red hard top, Arizona car, clean CarFax, power seats, aluminum interior trim, dual zone climate. \$15,999 Stock #C105180 The Used Car Club (844) 810-9019

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This spectacular home in the Judson Estates gated community in Paradise Valley includes a multi-car collector's garage on the lower level. It is available through the Private Client Group at Russ Lyon Sotheby's International Realty in Scottsdale.

## Aazami on Homes

# FOR SALE BY OWNERS: ARE THEY AN ASSET OR AN EXPENSE?

written by Frank Aazami

rendering by Dennis Falls

The housing market has been strong, especially in the Phoenix metropolitan area, and some sellers are thinking, "I don't need a professional Realtor®; I can pocket the commission for a down payment on a new car. The house will practically sell on its own. No problem."

For sure, the demand for resale homes has increased nationwide since the advent of COVID-19. Those who are looking to invest, for instance, have seen the rent roll from single-family homes increase 40–50 percent during the year as inventory has shrunk and seller activity expanded.

And here at Russ Lyon | Sotheby's International Realty in Scottsdale, luxury home inventory has decreased 61 percent during the past year, while homes priced \$3 million or more have spiked 140 percent in market value and jumped 18 percent in median sales price according to ARMLS for Maricopa County as of February 2021.

Those properties that include spaces making them even more attractive during the pandemic have become particularly valuable. These homes have, for instance, two or more split offices with Zoom walls, inspiring mountain or garden views and sound protection from outside noises and inside distractions such as your children playing a loud hide and seek.

Home gyms are most popular, lap pools are high in demand as are tiki bars; indoor/outdoor disappearing glass sliders are appealing, and private court yards and larger balconies are now necessary luxuries.

Still, slapping up a For-Sale-By-Owners (FSBO) sign isn't going to ensure your home attracts your price. Homes don't sell themselves; they get sold by knowledgeable, experienced and seasoned sales experts. We've seen it at Russ Lyon | Sotheby's for years. Self-representation is typically much riskier and often costlier than you'd think; ask folks who chose that path and regretted it.

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Featured: Valencia, Spain

### It Takes a Marketer to Market Right

For one, FSBOs often fail because they have limited marketing power behind them, such as Zillow and that buyer-magnet sign on the front yard. Even if you have great imagery, your design and visual appeal may not be sophisticated. Remember: Your home is competing against all other homes whose owners believe theirs is just as good as or better than yours.

The selling process must be artfully choreographed, and that requires patience, effort and experience. A qualified agent builds interest and momentum and systematically follows up with serious buyers. Homes sell themselves? Salesmanship takes time and commitment.

And when you're staging the home for showings, basic strategies aren't enough, such as disburdening it of excessive memorabilia, knickknacks and other items that suggest it's a home you really don't want to sell. It takes an expert to plan a winning sell.

Everything must be in check, ready for the *Architectural Digest* photo-shoot. Are you prepared to activate all four major senses of your buyers? The home must smell, look and sound well, and, yes, touch well, too. Invite your buyers to feel those special textured upgrades. Or smell the jasmine in the garden or the citrus trees in spring bloom.

Sure, use popular Zoom or FaceTime, but these virtual tools should be handled adeptly to create meaningful experiences, not overhyped sideshows. The person behind the software should know enough about the best features and benefits of the home in order to portray it accurately. Often that's not you, the owner; like a parent to his/her child, you're just too close to the product. As seasoned experts, we involve architects and interior designers to help us navigate that process.

### What FSBOs Often Do and Seasoned Agents Don't

A common mistake is that FSBOs are often overpriced because

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The exterior of this Paradise Valley home garage offers generous turnaround space



This Paradise Valley home includes a large car collector's garage

owners think they have the best wheel. As a result, properties offered above their trading range, that is, out of line with market value, actually help other properties to sell before yours. Again, unless you hold the keys to the Taj Mahal, the Hearst Castle or Monticello, comparable properties are waiting in your area, and smart buyers know this.

Another is that FSBO sellers often place a value on features that buyers are not willing to pay premium for, inflating the home's value. For example, you have a swanky waterproof sports court, but your potential buyers don't play basketball or badminton, and they actually mentioned it might handily convert to a kale, cabbage and rutabaga garden.

A knowing real estate professional will be conversant about the competing inventory and can accurately recommend a listing price that will be perceived as "the next best buy in its class."

Thousands of agents who are actively working with willing and able buyers will miss a property that has not been properly exposed, often an FSBO. Because of this poor exposure, or not knowing the right keywords to attract buyers, a very fine house may not sell until these marketing adjustments are made. And

by then your high-buyer is gone or a seller's market may have shifted to the buyer's side.

Those who self-sell their homes might overlook other vital information. And, FSBOs are often hampered because the owners are busy with their careers, the children or other duties. But in this digital world, delays can cause a loss of sale. Buyers just move on to the homes they can access quickly and where they feel the welcoming karma.

FSBOs make numerous errors avoided by reputable agents. For example, as mentioned, they often don't have dependable showing and follow-up systems. Their initial attitudes, "We don't have to sell" or "The home will sell itself," will generally harm them. These owners can also ignore safety issues when allowing unvetted strangers through their doorways, an especially dangerous scenario during a pandemic. And, they're often too busy overselling at first hello, often denying the buyer the chance to take it all in on his/her own.

When do buyers pay premium? This happens when they value the best features in the house and can envision themselves living in the space, not you. Finding this fit takes talent,





Luxury homes require luxury-standard representation

practice and experience. The right agent asks the right questions at the right time; again, the owner is often not the person for this job. An experienced agent will listen well, vet sincerely, and ascertain the financial ability and motivation of a buyer.

Often, too, FSBOs lose potentially good prospects. A seasoned real estate professional converts a low offer into an equitable transaction and can turn buyers' questions or objections into closings.

### **Selling By Yourself: Are You Really Buying a Pandora's Box?**

Experienced Realtors know how to craft a solid contract, they know negotiation terms, contract conditions, clear title policy conditions, financing, appraisal(s) and inspections. They also know that HOA and inspection repairs can often open up litigation and closing delays. When you fund expeditiously and accurately without dispute: That's beyond valuable.

Self-representation has risks and cost. These sellers typically leave money on the table and miss negotiating terms that may hurt them.

Most sellers regret going through self-representation partly as it exposes a greater number of liabilities. And, a smart broker/agent will avoid taking on the additional liability of stepping into an unrepresented seller's situation. Agents who advise without representation rights can put themselves in a precarious professional position.

Self-represented sellers often don't close the transaction on time. And, if the home is empty, the carrying cost can accumulate, and the home often ends up selling at a greater loss of market value.

The best home sign to heed? The one sending you to a qualified broker.

*To speak with Frank Aazami, call 480.266.0240, email [frank@PCGagents.com](mailto:frank@PCGagents.com), text 'SIRFAAZAMI' to 87778 and visit [PCGSIR.com](http://PCGSIR.com) and [WhyPrivateClientGroup.com](http://WhyPrivateClientGroup.com). SIR Frank Aazami has a mobile download link for your Android, iPhone or iPad to preview global listings in 18 languages, integrated videos and virtual reality links for select properties: [app.sir.com/sirfrankaazami](http://app.sir.com/sirfrankaazami).*



2017 Lamborghini Aventador S- White over black leather, 730 hp 6.5 liter V12, automatic trans, 19,885 miles, AWD, 2 owner car, lots of interior & exterior carbon fiber, carbon fiber bucket seats, red interior contrast stitching, crests embossed to headrests, red brake calipers, power heated seats, parking assist w/camera, carbon fiber engine bay trim. \$379,000 Stock #4225 Luxury Auto Collection (480) 405-8265



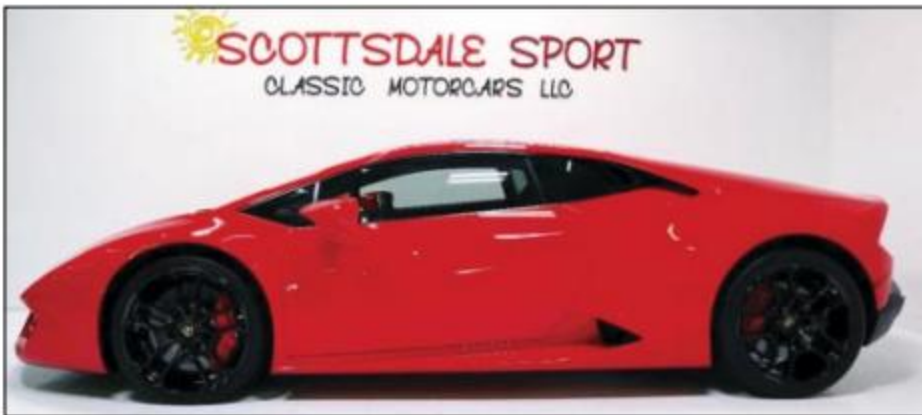
2014 Lamborghini Aventador LP 700-4 Coupe- Marrone apus matte over nero ade leather, 691 hp 6.5 liter V12, auto trans, 18,813 miles, AWD, red brake calipers, carbon fiber trim, power heated seats, parking assist w/camera, crest embossed to headrests, clear engine bonnet. \$288,500 Stock #4222 Luxury Auto Collection (480) 405-8265



2019 Lamborghini Huracan Performante Spyder- Giallo taurus over nero full alcantara, 640 hp 5.2 liter V10, 7-speed auto trans, 1,474 miles, AWD, dark chrome package, lifting system, Sensolum sound system, yellow calipers, 20 inch gloss black wheels, forged carbon fiber trim, yellow interior contrast stitching. \$318,990 Stock #S1103D McLaren Scottsdale (480) 214-7260



2018 Lamborghini Huracan Spyder- White over black leather/alcantara, 5.2 liter V10, automatic trans, 9,355 miles, lime green interior contrast stitching, lime green calipers, crest embossed to headrests, power heated seats, parking assist w/camera, power black soft top. \$213,000 Stock #4305 Luxury Auto Collection (480) 405-8265



2016 Lamborghini Huracan LP580-2 Coupe- Rosso mars metallic over nero ade leather/suede, 5.2 liter V10, auto trans, 4,755 miles, full front Xpel clear bra, front axle lift, carbon ceramic brakes w/ red calipers, park assist w/ cameras, 20 inch high gloss black wheels, branding pkg, red interior contrast stitching. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdale sport.com



2015 Lamborghini Huracan LP 610-4 Coupe- Grigio nimbus metallic over bianco leda/nero alcantara & leather, 5.2 liter V10, automatic trans, AWD, 11,359 miles, power heated seats, alcantara headliner, crest embossed to headrests, yellow brake calipers. \$197,000 Stock #4071A Luxury Auto Collection (480) 405-8265



2020 Lamborghini Urus Keyvany Keyrus- Gray over black leather, 2,732 miles, AWD, full Keyvany exposed carbon fiber body kit, panoramic roof, custom wheels, parking assist with camera system, call for complete details on this one-of-a-kind Urus. \$399,800 Stock #A09573 Creative Bespoke (480) 695-5002



2011 Lotus Exige Final Edition #7 of 25 Produced- Matte black over black alcantara, 257hp supercharged 4-cylinder, 6-speed manual trans, 4,629 miles, traction control, ProBox sports seats w/ black Alcantara, sport pack, touring pack, track pack, AP racing brakes, Yokohama A048 high-performance tires. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdale sport.com



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## CARS, COMMUNITY, AND CONSTRUCTION

### Venn Emerges as a Champion for Local Retailers at a Time When They Need it the Most

written by Stephanie Fogelson

A little over a year ago, this thing called COVID-19 sailed into the United States and spread quickly. When it was declared a pandemic on March 12, 2020, began a domino effect of immediate shutdowns of everything from bars, daycares, air travel, and everything in-between locked-down throughout the country. Unfortunately, local businesses were hurt the most by pandemic shutdowns. Everything from mom-and-pop cafes to barbershops needed to adjust to a new, pandemic-induced, normal. Unfortunately, some didn't make it out.

This paints a grim reminiscence of what everyone went through these last 12 or so months. Fortunately, there is a light at the end of the tunnel. As the world begins to breathe new life, searching for a new sense of normal, some local businesses are starting to flourish once again. One of these flourishing businesses is Venn Construction, which is expanding its footprint in the Greater Phoenix area with projects ranging from

surgery centers to indoor shooting-ranges at C2 Tactical to new car dealerships and luxury automotive storage facilities.

There have been many efforts to bring consumers back to local retailers, and one way Venn has pursued this is through the love of all things automotive. With experience constructing car dealerships, such as Superstition Springs Jeep in East Mesa, Sanderson Lincoln's luxury automotive boutique, and several Ride Now Powersports locations across the valley, Venn joined a group of corporate supporters, including First Citizens Bank and Luxury Auto Collection, to join Highline Autos' monthly Cars & Coffee gathering.

Held the first Saturday of every month, Highline Autos Cars & Coffee offers automotive enthusiasts an opportunity to rubberneck at souped-up sports cars. It also creates a platform for organizations to display their wares. This pay-it-forward



Ride Now Powersports



Superstition Springs Jeep



Sanderson Lincoln's luxury boutique



C2 Tactical

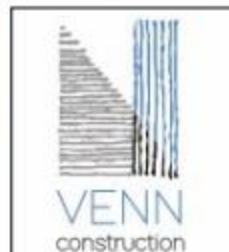
mentality helps local businesses bring in new customers and creates engaging opportunities for those with a penchant for nice cars to convene and develop relationships.

Helping to spread awareness about local businesses and health operations is now a badge of honor for the dynamic and developing construction company based in North Scottsdale. It's also ingrained itself in more leisurely categories that end up bearing commercial fruit down the road.

With the massive influx of new Arizona residents from California, Texas, and Washington, there's a newfound surge in multi-family investments continuing to implant itself in Phoenix-area commercial real estate. Through Venn's efforts to connect with the community and car lovers alike, there are now more opportunities to present people with platforms to enjoy their toys (I.E., luxury cars, off-road vehicles). One such partnership is between Venn and Red Hawk Garage Suites in Deer Valley.

A galvanized playground of luxury or sports car storage, Red Hawk gives people a chance to get away from the daily tasks of home and focus on what they love most. With options to store RV's, collector cars, and more in customizable private spaces, this represents another way that Venn has connected with the community and offered a solution to get out of the house.

While issues surrounding the continued growth of local businesses are still present due to COVID. Venn is leading the charge of expansion in the valley, giving other businesses the chance to grow and capitalize on the growing community of car lovers coming to Arizona.



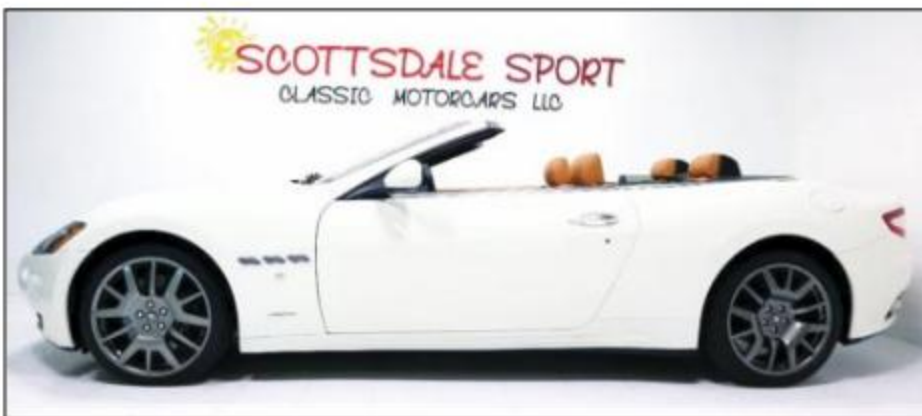
For more information on Venn, to discuss next construction project, or to be considered for an upcoming story call (602) 325-1450 or email [stephanie.fogelson@venncompanies.com](mailto:stephanie.fogelson@venncompanies.com)



**2017 Maserati GranTurismo Convertible-** 1 of 1 special built for the 2017 NY Auto Show, bianco eldorado over bianco pregiato leather, 4.7 liter V8, 6-speed auto trans, only 1,440 miles, red calipers, 20" Trident wheels, embossed trident to headrests, nero piano wood interior trim, parking distance control, Bose audio. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdaleport.com



**2017 Maserati GranTurismo Convertible Sport-** Bianco Eldorado over nero leather, 4.7 liter V8, 6-speed automatic trans, 24,691 miles, red brake calipers, power black soft top, Bose premium audio, trident embossed to headrests, piano black interior trim, 1 owner car, Maserati Certified Pre-owned. \$68,899 Stock #FP4414 Scottsdale Ferrari-Maserati (888) 964-6056



**2016 Maserati GranTurismo Convertible-** Bianco elderado over cuoio full leather, 4.7 liter V8, 6-speed auto trans, only 5,795 miles, nero calipers, 20" birdcage wheels in Mercury alloy, embossed trident to headrests, walnut briarwood interior trim, Bose premium audio, park distance control, power black soft top. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdaleport.com



**2008 Maserati GranTurismo Coupe-** Nero over beige leather, 405 hp 4.2 liter V8, 6-speed automatic trans, 40,852 miles, red brake calipers, 20" birdcage wheels in silver, nero contrast interior stitching, leather & walnut trimmed sterling wheel, walnut briarwood interior trim, 1 owner car. \$29,759 Stock #FP4462 Scottsdale Ferrari-Maserati (888) 964-6056



**2018 Maserati Ghibli S GranLusso-** Bianco over nero leather, 424 hp twin-turbo 3.0 liter V6, 8-speed automatic trans, 33,794 miles, certified pre-owned factory warranty, touch control system plus w/ navigation, gloss red brake calipers, 20" Urano wheels, piano black wood interior trim. \$43,759 Stock #FP4455 Scottsdale Ferrari-Maserati (888) 964-6056



**2018 Maserati Ghibli S GranSport-** Nero over nero leather, twin-turbo 3.0 liter V6, automatic trans, 36,530 miles, red brake calipers, carbon fiber trim, red interior stitching, moonroof, trident embossed to all headrests, power heated seats, trunk lid spoiler. \$46,000 Stock #4271 Luxury Auto Collection (480) 405-8265



**2017 Maserati Quattroporte SQ4-** Nero ribelle mica over cuoio/black leather, twin-turbo 3.0 liter V6, automatic trans, 10,777 miles, AWD, moonroof, harman/kardon premium audio, blind spot detection, navigation, parking assist, backup camera, power heated seats, red calipers, 1 owner car. \$48,500 Stock #16911 Certified Benz & Beemer (844) 568-1362



**2017 Maserati Quattroporte S-** Bianco over tan/black leather, twin-turbo 3.0 V6, automatic trans, 25,369 miles, harman/kardon premium audio, red brake calipers, rear seat sunshades, trident embossed to all headrests, moonroof, dark wood interior trim, power heated seats, 1 owner car. \$44,000 Stock #17273 Certified Benz & Beemer (844) 568-1362



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## THE NEW LUXURY HOME: SANCTUARY

written by David M. Brown

photos by Pearl Blossom Photography

### Self-sufficiency is the new luxury.

COVID-19 has transformed our lifestyles, including new attitudes toward our homes. Many people, for instance, are renovating and building with self-sufficiency as a goal. It's the new luxury.

If you're staying at home more, why not ensure you are protecting your family's health and safety while optimizing comfort? Some are buying or building larger homes that may be more rural or have more land in town; in this way, social distancing expands to residential distancing.

Self-sufficiency is never-have-to-leave independence and an assurance that if another pandemic or other threat occurs, you can comfortably transition to more at-home time.

"It's a private-resort feeling, bringing that high level of amenities into your home," says interior designer Tanya Shively, celebrating 16 years leading Sesshu Design Associates, which provides sustainably focused interiors at her new downtown Scottsdale office. The firm's name honors the 15th-century Japanese artist, Sesshū Tōyō.

For more than two decades, she has completed large and small renovations as well as whole homes based on her "WELL Designed" principles, combining Wellness and Wellbeing, Eco-consciousness, Luxury and Livability. She explains, "It takes the idea of living well into emotional concepts of wellbeing and wellness, which rating systems such as LEED do not address."

### The New Luxury Home

Because of the pandemic, people are moving to Arizona from west and east coast urban areas, making the Arizona real estate market robust, explains Mark Candelaria, AIA, principal of

Scottsdale-based Candelaria Design Associates, the award-winning luxury-home architectural firm.

One aspect of this market strength is that square footages have begun increasing again after decreasing during and just after the Great Recession of 2008–2011.

In addition, sellers are reaping more and more per square foot for homes farther away from urban areas, explains Frank Aazami, principal of the Private Client Group at Russ Lyon | Sotheby's International Realty in Scottsdale. Luxury-niche selling costs in the Valley are exceeding \$1,000 per square foot, especially in areas such as superhot Silverleaf in north Scottsdale, next to the McDowell Sonoran Preserve, with its trails and open space. New-build costs are reaching beyond those figures, he adds.

"Buyers prefer more outdoor living spaces and privacy," Aazami adds. "Larger spaces and homes are back in demand, with high-speed internet for digital connectivity and gaming and green living features for better cost efficiency. Because of the pandemic, air circulation is of importance, especially windows that are operational, not solid glass, he says. And lap pools are more and more appealing because they can easily be part of a daily work-out regimen; they aren't just beauty elements for the property or light-recreational components," he says.

In addition, the new luxury home is better insulated, often constructed with concrete walls, ICFs and foamed. And, mold-, sound- and fire-proof homes will be more requested, Aazami adds. "Fewer steps, inside and out, greater functionality and better use of space is in. Homes with custom closets are selling at record highs, and floating shelves are in high demand."

At the beginning of COVID-19 in early 2020, about 20 percent of working Americans worked from home at least one day a week, according to a recent Pew Research Center Report. By



May 2020, more than half were working from home, and now 70 percent are still doing so.

“We are definitely seeing more home offices, often one for each partner as well as separate study and home-school computer areas for the children,” Candelaria explains. And, Aazami notes that owners and buyers are asking about Zoom walls on each side of the house for two independent offices.

Renovating or building, Shively’s clients are requesting home gyms or expanded, more luxurious versions; meditation and yoga rooms; spas and spa amenities in master bathroom suites such as steam, sauna and body jets in the shower; separate home theaters or mini-versions integrated into a living room. Sports simulator rooms, for golf, soccer, baseball and other sports are also trending, integrated into a media center or as a stand-alone room.

Aazami adds that because urban roof-top work-out areas are rare and further improve selling prices. And Candelaria notes some others his firm is being asked to add: Amazon receiving and delivery rooms, hair salons, bowling alleys, golf and sports simulator areas and Pilates rooms.

“Indoors, they want green walls and water walls to improve humidity levels, bringing a feeling of nature indoors,” says Shively, ASID, one of the Arizona’s first LEED-accredited interior designers. Administered by Washington, D.C.-based U.S. Green Building Council (USGBC), Leadership in Energy and Environmental Design certification documents that a building is environmentally friendly.

“I am also receiving more interest in better-used outdoor living spaces,” she explains. People are planting more gardens with flowers as well as herbs, fruits and vegetables, for example. And, because so many people have curtailed restaurant dining, outdoor kitchens are almost necessities with more at-home dining.

Shively adds: “People are requesting more realistic cabinets, made from weather-proof material rather than less outdoor-friendly versions built from block with stucco and metal doors, which can rust.”

**Health and Safety**

A self-sufficient home is a healthy home. “During COVID-19, people have realized just how important their health is and also how their living environment can impact and affect both their physical and mental well-being,” she says. “Our homes are our sanctuary and refuge from the world, and creating a space which lifts your spirit and functions throughout your daily activities is something we all deserve.”

Extensive natural lighting through windows, skylights and solar tubes and a connection to nature, with courtyards, fountains and plants, further these health goals. Smart home technology

also allows you to control comfort and increase utilities savings.

Clients have also asked her to investigate high-performance polarized media electronic air filters; UV-disinfecting lights, which can kill almost all germs; and touchless door-entry systems and touchless faucets in the kitchen and bath, which are becoming more popular and help minimize the spread of germs.

“Concern for wellness is a big trend, and we will see more advanced air and germ filtering systems and light guided by our personalized circadian rhythms; these systems make us more alert during the day and help us sleep better,” Candelaria explains. “In addition to your bedroom, we may see sleep chambers including in-home ozone therapy.”

And, with people more at home, energy consumption increases; solar panels are therefore also in demand. Home automation systems can also automatically control window coverings to open and close according to the sun patterns, helping reduce energy consumption from air-conditioning and eliminating uncomfortable, stressful glare. “The drapes/blinds/shades close during the hottest part of the summer day,” she says, “and they can also open to allow passive solar heat gain during winter months.”



For some, Feng Shui (“wind water”) provides energy flow into the home. These centuries-old Chinese principles consider home siting and the placement of doors and windows and even furniture. “With so many people working from home, the proper layout of your workspace for both comfort and function is so much more apparent,” she says.

Luxury is not just the best things or the finest technology; it’s the best lifestyle you can create for yourself and your family, and the pandemic has intensified demands for it. “Everyone deserves to live in a home which makes them feel comfortable and secure and which helps them stay healthy,” she says. “Luxury is wellness and well-being, the joy you feel in your space, sharing with family and friends, the connections you feel with them and the world around you.”

*Tanya is available at 480.275.2968, tanya@sesshudeign.com, Facebook.com/sesshudeign and through sesshudeign.com. Brown is an Arizona-based writer (azwriter.com).*



**2020 McLaren GT**- MSO defined Paris blue w/ black pack over black leather, 612 hp twin-turbo 4.0 liter V8, 7-speed auto trans, 3,199 miles, luxe trim, premium pack, MSO defined electrochromic panoramic roof, carbon ceramic brakes, sports exhaust, Bowers & Wilkins 12-speaker audio, exterior parking camera. \$221,620 Stock #S003511A McLaren Scottsdale (480) 214-7260



**2020 McLaren GT Luxury**- Amaranth red over black leather, 612 hp 4.0 liter V8, 7-speed auto trans, 2,734 miles, sports exhaust, MSO bright pack, gunmetal calipers with silver logo, parking sensors w/ camera, premium pack, vehicle lift, Bowers & Wilkins audio. \$253,625 Stock #S000773 McLaren Scottsdale (480) 214-7260



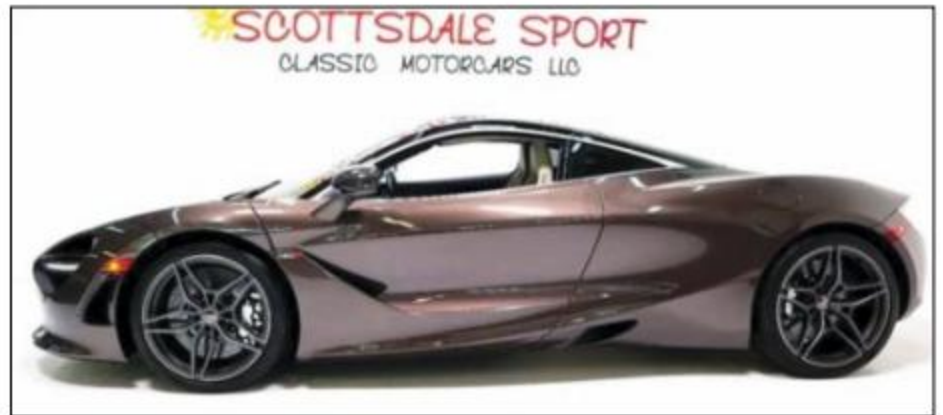
**2019 McLaren Senna**- #197 of 500, finished in MSO graphite gray over black leather, 789 hp twin-turbo 4.0 liter V8, 7-speed automatic trans, 461 miles, blue interior stitching, blue door struts, blue calipers, blue aero blades/inner fenders, never tracked, immaculately kept, paint protection film over the entire car. \$999,900 Stock #S1097 McLaren Scottsdale (480) 214-7260



**2020 McLaren 720S Performance Spider**- White over black full alcantara, 710 hp twin-turbo 4.0 liter V8, automatic trans, 3,143 miles, exposed raw carbon tub, dual zone climate, parking assist w/ camera system, carbon fiber steering wheel, Bowers & Wilkins premium audio. \$328,500 Stock #4221 Luxury Auto Collection (480) 405-8265



**2020 McLaren 720S Spider Performance**- Volcano yellow over jet black alcantara, 710 hp twin-turbo 4.0 liter V8, 7-speed auto trans, 3,410 miles, carbon fiber exterior upgrades 1, 2, & 3, yellow calipers, 360 degree park assist, carbon fiber diffuser, carbon fiber sill panel, sports exhaust, electrochromic roof. \$339,900 Stock #S1103A McLaren Scottsdale (480) 214-7260



**2018 McLaren 720S Luxury**- Argon over Arizona tan full leather, 710 hp twin-turbo 4.0 liter V8, 7-speed auto trans, 2,690 miles, luxury pkg, carbon fiber exterior pkgs 1 & 2, carbon fiber diffuser, 5-spoke twin-spoke lightweight forged wheels, carbon fiber visible body structure, 360 degree park assist, sports exhaust. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 [www.scottsdalsport.com](http://www.scottsdalsport.com)



**2019 McLaren 600LT Roof Scoop**- Vega blue over carbon black Alcantara interior, Twin-turbo 3.8 liter V8, 7-speed auto trans, 896 miles, contrast blue interior stitching, carbon fiber interior trim, luxury package, orange calipers, carbon fiber roof, heated seats 19" 10-spoke diamond cut wheels. \$271,600 Stock #S1071 McLaren Scottsdale (480) 214-7260



**2016 McLaren 570S**- Vermillion red over natural tan leather, 562 hp twin-turbo 3.8 liter V8, automatic trans, 7,449 miles, full leather interior, leather headliner, emblem embossed to headrests, silver brake calipers, parking assist w/camera, carbon fiber exterior trim. \$147,500 Stock #3818 Luxury Auto Collection (480) 405-8265



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## INDOOR GOLF DESIGN: STIMULATING SIMULATORS!

written by David M. Brown

As soon as Brad Lefebvre started putting up golf simulators, he put his golf clubs down.

“That’s what people told me would happen,” who owns Indoor Golf Design with wife Beverly. “We’re both golfers but now that we’re in the golf business, we just don’t have the time to play as often.”

At their 9,000-plus-square-foot IGD facility near the Chandler Fashion Center and the interchange of Loops 101/202, the couple takes that time to individually show clients the many advantages of their custom golf, racing and other simulators for homes and offices.

Their numerous models include golf simulators as well as ones with multiple sports, including car racing, soccer, lacrosse, tennis, volleyball, discus, curling and even bandy, a hockey variant using a ball rather than a puck. Players use actual pucks, clubs, golf and soccer balls and Frisbees.

IGD also makes units that can be incorporated into existing home media centers as well as putting greens for the office or home. At the back of the IGD studio, the company also manufactures some of its products, including a new line of DIY units.

When he was 9, Brad started helping his father at the family’s

general and mechanical contracting company. “His idea was that if you are going to manage a trade, you should learn the trade,” he says, noting that this hands-on experience has become invaluable owning IGD.

In 1989, Brad moved to the Valley from San Diego, did some consulting work and owned two golf bars in Chandler and Gilbert. About this time, he started golfing. “I couldn’t hit a good shot to save my life,” he recalls with a laugh.

Recognizing the future of custom simulators, he and Beverly opened IGD just after they married 16 years ago. “She does everything,” he says, with a smile, “and I do the rest.”

### Indoors is Out of This World

Customers can select any car and options they want the custom simulator to represent; they can also choose different tracks throughout the world they’d like to navigate. For example, IGD’s La Ferrari racing simulator matches your contemporary or classic Prancing Stallion. “Some Ferrari owners come to us and say they’re scared to death to take their car out to the track,” Brad explains.

One client, for example, had the inside walls of his simulator customized to match his Shelby Cobra. Depending on the sophistication of the technology, each custom project requires



eight weeks to three months, starting at about \$45,000 to \$100,000-plus.

Car lovers monitor their increasing performance: speed, cornering efficiency, lap times and more, providing data for enhanced confidence on an actual track. Soccer players can set the opposing goalie from patsy to spinach-powered Popeye. Similarly, golfers learn about driving distance, speed, shot dispersion and other data to improve their games.

In turn, golf pros and coaches use the simulators at IGD or at clients' homes for training and intense professional analytics. "A single swing can provide all sorts of data," says Beverly, a native of Parker, Arizona.

Time management is one of the numerous advantages of simulators. CPAs and attorneys, for example, can take breathers from income taxes and briefs and CEOs from demanding corporate schedules. "I can play a round of golf in less than 45 minutes with this technology," she says. "An actual course can take a day."

Some duffers love the simulators because, they tell the couple, "I'm new to golf and I don't want to embarrass myself." On their time, they're ready to attack the first fairway.

People often tell them they want to prepare for a golf outing. "A couple came in and said they have three courses on their bucket list, including Pebble Beach, and they didn't want to play them without knowing about them," Beverly explained.

Other high-profile clients want to minimize public outings to avoid attention by well-meaning admirers, Brad explains. Similarly, more people are home-officing and reducing public

time, so COVID-19 has helped stimulate IGD's sales.

Still others are prevented from golfing regularly by the weather. "The simulator revolution started up north," he says. "They couldn't play nine months of the year." In the Arizona desert, scorching summer afternoons can also be a deterrent. And, simulators are the only place to play a round at night.

IGD coordinates with area builders and interior designers to incorporate custom simulators into existing homes, such as media centers, or adding space for golf studios. Clients can further customize their units with company logos and wall-coverings, including leather, or matching flooring for a third-garage retrofit.

Their units are all custom. "You can walk into the big-box stores and buy simulators, but they are a set size and must fit in your room," she explains, noting that the company works with businesses such as Bob Parsons' PXG, his former Go Daddy and PGA Tour Super Stores to maintain IGD custom units sold at their locations.

In the near future, the couple expects intensified virtual experiences: more sensory data, specific-venue vignettes, wrap-around views, higher screen resolution and even better LED illumination.

For now, their clients have discovered the beauty of indoors, and future IGD clients are ardent wannabes. "If I had a simulator," said one, "this pandemic wouldn't be so bad."

For more information, see [www.indoorgolfdesign.com](http://www.indoorgolfdesign.com) or call 602.888.4018, extension 101.



**2019 Mercedes-Benz C 63 S AMG Coupe**- designo graphite grey magno over red pepper/black leather, biturbo 4.0 liter V8, auto trans, 17,455 miles, AMG performance seats, carbon fiber trim, parking assistance package, AMG forged cross spoke wheels, performance exhaust, power heated & ventilated seats. \$74,000 Stock #17572 Certified Benz & Beemer (844) 568-1362



**2019 Mercedes-Benz C 43 AMG Convertible**- Polar white over black leather, biturbo 3.0 liter V6, automatic trans, 8,333 miles, AMG performance exhaust, 19 inch twin-spoke premium wheels, AMG carbon fiber trim, 64 color ambient interior lighting, AMG night package, Burmester premium audio. \$61,000 Stock #17580 Certified Benz & Beemer (844) 568-1362



**2019 Mercedes-Benz E63 S 4Matic Sedan**- designo diamond white metallic over black full leather w/ silver stitching, 603 hp biturbo 4.0 liter V8, auto trans, AWD, 8,590 miles, AMG exhaust, panorama roof, parking assist, soft close doors, red calipers, AMG night package, AMG exterior carbon fiber package. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdalsport.com



**2018 Mercedes-Benz E 63 S Sedan**- Polar white over nut brown/ black leather, 603 hp biturbo 4.0 liter V8, auto trans, 32,683 miles, 4Matic AWD, 20" AMG forged wheels, advanced lighting pkg, active multi contour front seats w/massage, AMG performance exhaust, warmth & comfort package, panorama sunroof. \$82,000 Stock #17585 Certified Benz & Beemer (844) 568-1362



**2018 Mercedes-Benz SL 450**- White over bengal red/black leather, biturbo 3.0 liter V6, automatic trans, 25,210 miles, premium package, driver assistance package, distronic adaptive cruise control, blind spot, panoramic moonroof, harman/kardon audio, power heated & ventilated seats. \$64,000 Stock #17245 Certified Benz & Beemer (844) 568-1362



**2008 Mercedes-Benz SL 55 AMG**- Iridium silver metallic over black nappa leather, supercharged 5.5 liter V8, 5-speed automatic trans, 61,463 miles, burl walnut interior trim, premium 1 package, power heated & active ventilated seats, parktronic, power trunk, 2 owner car. \$29,950 Stock #135777 The Used Car Club (844) 810-9019



**2020 Mercedes-Benz AMG GT Coupe**- designo cardinal red over macchiato beige/black leather, 550 hp biturbo 4.0 liter V8, 7-speed auto trans, 1,597 miles, AMG silver chrome trim, AMG performance steering wheel in nappa leather, distronic, power heated & ventilated seats, touchpad, AMG cross-spoke forged wheels. \$135,459 Stock #FP4428A Scottsdale Ferrari-Maserati (888) 964-6056



**2017 Mercedes-Benz AMG GT S Coupe**- Black over black leather, 503 hp 4.0L Twin-Turbo V8, 7-speed auto trans, 10,522 miles, AMG carbon ceramic brakes, exclusive black nappa leather pkg, Amg performance seats, Burmester audio system, electro-mechanical limited-slip-diff, yellow calipers, electronically deployable rear wing. \$84,950 Stock #010166 Auto Select (480) 725-1205

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2020 Audi R8 Spider, 5.2 liter V10, 2,518 mi, diamond stitching. \$189,500



2018 Porsche 718 Boxster S, premium plus package, 2,147 miles. \$68,000



2011 Porsche 911 Turbo S Cabriolet 39,033 miles, PDK auto trans. \$92,000



2020 Porsche 911 Carrera S Cab, PDK trans, 19,043 miles. \$129,000



2017 Mercedes-Benz AMG GT 13k mi, adaptive suspension. \$79,000



2020 Lexus LS 500 Sedan, 1,740 miles, dynamic adaptive laser cruise. \$72,000



2019 BMW X7 xDrive50i, M Sport pkg, ivory leather, 6,653 miles. \$89,000



2020 Porsche Cayenne S, 1,982 miles, premium pkg, RS Design wheels \$89,000



2019 Range Rover, supercharged 5.0L V8, 15k mi, byron blue metallic. \$95,000

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## Race to the Finish

### UNIQUE CAR LOVER'S DREAM HOME COMES ON MARKET IN SCOTTSDALE, ARIZONA!

Home to some of the most important car auctions in the world, Scottsdale, Arizona is a luxury collector's true Motor City.

The late CEO of DeAtley Crushing, and car connoisseur Neil DeAtley made his second home in the city and turned it into one of the most impressive estates for an auto enthusiast in the country.

The nearly 9,000 sq. ft. home boasts garage space for 100 cars, a maintenance and fabrication space, and a wash bay. This rare car lover's dream home is currently on the market, making it as hot a commodity as a Bugatti or classic Ferrari crossing the block.

DeAtley's love affair with cars started early. When he was 16-years-old he and his father traveled from their home in Lewiston, Idaho to Portland, Oregon to purchase a Model A that needed a lot of work. After trailering it home, DeAtley built it back up and turned it into a hot rod.

When DeAtley was alive he housed his six million dollar, 130- car collection on the property. He had entire garages dedicated to his favorite marks like Mercedes Benz, Cadillac and vintage 32 Fords. With two full-time mechanics on staff, DeAtley also built cars from scratch in his fabrication garage. The pride of his collection were two Mercedes 300 gull wing cars that each fetched over one million at auction.

"My Dad had a Mercedes dealership years ago in Spokane and he took a trade of a Mercedes gull wing for \$17K," said Brein DeAtley. "It became his favorite car and he joked it was also the best investment he ever made."

Besides collecting cars, DeAtley was active in the Gull Wing Group, and in the early 1980s got the racing bug and owned a Trans Am racing team. Budweiser sponsored DeAtley Racing and in 1983 his driver David Hobbs won the series and his other driver Willy T. Ribbs took second.

DeAtley's Scottsdale Santa Fe style home sits on five acres in the exclusive Shea Corridor. The quiet, friendly neighborhood is known for its Arabian horse collectors. With some of the largest lots in Scottsdale, it's one of the few areas in the center of the city with enough land and zoning regulations that can accommodate horses. DeAtley's wife Patricia loved horses as much as her husband loved cars and the property boasts extensive equine facilities. The street is a celebrity hotspot in town with former Arizona Cardinal's quarterback Kurt Warner and Jeff Bezos' sister as neighbors.

In addition to the eight garages and the main house, the property features five guest homes, a pool, spa and pool house complete with kitchen.

Built in 2006, the custom four bedroom, four-and-a-half bath home is an ode to craftsmanship. The kitchen features a brick barrel domed ceiling created by an Italian artisan the DeAtley's flew in from Italy who spent six months installing it. When you look up in other rooms you will see wood-beamed ceilings or painted murals. Attention to detail abounds in the home with high quality cabinetry, Alder doors, iron lighting fixtures, and brick fireplaces.

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2017 Mercedes-Benz AMG GT- Black over black leather, biturbo 4.0 liter V8, automatic trans, 13,776 miles, distronic plus adaptive cruise control, black AMG cross spoke wheels, adaptive suspension, panorama roof, power heated seats, parking assist w/ camera. \$78,000 Stock #17410 Certified Benz & Beemer (844) 568-1362



2020 Mercedes-Benz AMG GT 63- Obsidian black metallic over black leather, 577 hp biturbo 4.0 liter V8, automatic trans, 4,409 miles, 4Matic AWD, fixed panoramic roof, surround view camera, red seatbelts, driver assistance package, night package, carbon fiber trim, 21 forged cross spoke wheels. \$145,000 Stock #SC6121 Luxury Auto Collection (480) 405-8265



2019 Mercedes-Benz AMG S 63 Cabriolet- Selenite grey metallic over bengal red/black leather, 603 hp biturbo 4.0 liter V8, 9-speed automatic trans, 4Matic AWD, 8,344 miles, power red soft top, carbon fiber trim, surround view camera, red brake calipers, AMG lightweight wheels. \$154,759 Stock #FP4465 Scottsdale Ferrari-Maserati (888) 964-6056



2017 Mercedes S550 Cabriolet- Selenite grey over black designo leather interior, 4.6L Twin Turbo V8, 9-speed auto trans, 19,000 miles, autonomous cruise control plus, exclusive package, light package, comfort seating package, illuminated door sills, premium Burmester sound system, head up display, 20" 5 spoke Amg line alloy wheels. \$89,900 Stock #019362 LC Classics (480) 925-8723



2016 Mercedes-Benz S 65 AMG Coupe- Matte green over bengal red/black leather, 800 hp biturbo 6.0 liter V12, automatic trans, 29,701 miles, full exhaust, down pipes, engine tune, turbo upgrades, upgraded cooling system, Wald wide-body kit, Renn Tech air box, custom hood. \$135,000 Stock #SS2870 Luxury Auto Collection (480) 405-8265



2016 Mercedes-Benz AMG S 63 Sedan- Gray metallic over beige leather, 577 hp bi-turbo 5.5 liter V8, 7-speed automatic trans, 45,506 miles, 4Matic AWD, surround view camera, Burmester audio, burl walnut interior, panoramic roof, power heated & cooled seats. \$67,759 Stock #FP4451A Scottsdale Ferrari-Maserati (888) 964-6056



2015 Mercedes-Benz S 63 AMG 4Matic Sedan- Diamond white metallic over black leather, 577 hp biturbo 5.5 liter V8, 7-speed automatic trans, 34,456 miles, AWD, parking assist w/surround view camera, piano black wood interior trim, rear seat theater system, Burmester audio, panoramic roof, rear sun shades. \$67,759 Stock #FP4460 Scottsdale Ferrari-Maserati (888) 964-6056



2015 Mercedes-Benz S 550 Sedan- Designo diamond white over nut brown/black leather, 449 hp twin-turbo 4.7 liter V8, automatic trans, panoramic roof, premium 1 package, sport package, driver assistance package, surround view camera, 20 inch AMG multi-spoke wheels. \$41,000 Stock #1Q8006AA Audi Gilbert (480) 899-8000

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**In Memory: Mark Kramer: September 30, 1946–February 17, 2021**

‘So very sorry to hear of Mark Kramer’s passing. He was a true car guy; the force behind the Pavilions Car Show in Scottsdale — the longest consistently run car show in the U.S. I have great memories of going to see the Rolling Stones with him, and he used to bring McDonald’s meals for the team and Happy Meals for my children before auction. Hard to believe he’s gone - rest in peace, my friend.’ (Craig Jackson)

This story was original published in the December 2017 issue of *Highline Autos* magazine



# *Great Garages*

## MARK KRAMER CELEBRATES 70 YEARS OF FERRARI

*written by David M. Brown*

*photos by David Urbanic*



Mark Kramer at his Arcadia home with five of his nine Ferraris

Mark Kramer, 71, saw his first Ferrari in August 1962. He was 15 and had seen car heaven.

"It was a 250 Spider, and I saw it on the Via Veneto. A young Italian guy got out with a beautiful girl, and I fell in love with the car and the cars of Ferrari," says Kramer, a Phoenix resident who notes that he's called by his last name, the character on the Seinfeld sitcom.

Today, he enjoys his collection of Prancing Stallions at his Arcadia-area garage, dating from the earliest, a 1972 365 GTB/4 "Daytona," through the most recent vintage, a 2009 California. Every day, he celebrates this year's 70th anniversary of Enzo Ferrari's immortal marque.

"I can't complain. I had polio when I was 4 and spent three months in an iron lung and today I have nine Ferraris and my daily driver is a supercharged 2016 Corvette ZO6 Roadster, which is actually faster than all of the Ferraris," he says. "I'm happy."

#### **Richard J. Daley and Ray A. Kroc**

Born in Chicago, Kramer worked for his dad, who owned five Pickle Barrel restaurants, with venues strategically located citywide.

He moved west after high school to attend the University of Montana in Missoula, where he majored in journalism and then transferred to Arizona State, double-majoring in sociology and journalism.

During his college summers, he worked for the Chicago Park District, a job his dad helped him obtain through friendship with the legendary Mayor Richard J. Daley, whose son later also served as mayor. Kramer worked for the Chicago Park District for three summers and the city's refuse department.

"The summer I collected trash was the most fun I've ever had on a job," he recalls. "The third summer I enjoyed a night job with a park district truck watering the greens at Waveland Golf Course, between Lake Michigan and Lakeshore Drive."





His first Vette was a 1969 350 cid/350 horsepower. Next he acquired a 1972 and a 1975, both with T-Tops, then two formidable 1966 427-cid coupes. Three Porsches followed, a 924 and a 928 and a 911 SC. All of these cars he has since sold.

His first Ferrari? That came with his first two McDonald's franchises. And he went right to the top for that opportunity.

One of the Pickle Barrel locations Kramer managed for his family was once an experimental McDonald's cafeteria-style burger restaurant that didn't cut the mustard with the public. Ray and Joan Kroc, who developed McDonald's into a mega-company through the 1960s and 1970s, were regular customers of the Pickle Barrel and spoke often with him.

"How would you like to own a McDonald's?" Kroc asked him in 1973.

"I told him I'd love to if I could afford it," Kramer replied, with a smile. "If I can, I'd love to go back to Phoenix." Here he loved the weather and the business atmosphere because of his time at ASU and just after graduation as a Scottsdale police officer.

Kroc said, "We'll make it happen." After some wrangling with the district vice president for a location in the West and a final directive from Kroc, the 83rd Avenue and Indian School location on the then farmlands west side was his. "It was the first business out there," he recalls.

"I went to Hamburger High School and was first in the class and then was first in my class again at Hamburger U," he adds. This management training is required for all McDonald's franchisees.

Following the acquisition of his second franchise, at Cactus Road and Tatum Boulevard, he thought about that Ferrari he had seen when he was 15.

"I traveled to San Diego for business and stopped by the Ferrari dealership downtown and told the owner, David Rose, an American Airlines pilot, that when the time comes, I'd buy my first one from him," Kramer says. It was 1979.

Two years later, his second franchise running strong, he returned to purchase a 1981 308 GTSi, selling his 1975 Vette to partially fund it. "I told the owner I can afford a Ferrari now. When it trucked in from Long Beach, we all celebrated with a champagne cocktail hour, and I drove it home to Scottsdale.

"David thought the Boxer paint job I selected, red over black, was not going to be attractive, but everyone came over to admire it," he adds. This "pride and joy" was a daily driver for 140,000 miles, and an engine overhaul is now being done. The production run for the three-liter eight-cylinder 308 GTSi was 1,749 for the initial production run, 1981 and 1982.

"My collection is unique. I have the last of the great 12-cylinder front-mounted carbureted Ferraris in the Daytona, then the 1984 512 BBI "Boxer," the first mid-engine fuel-injected 12-cylinder Ferrari, and a 1995 F512M, the last of the flat-12-cylinder mid-engine cars," Kramer says.

"Then there's the 1999 550 Maranello and 2003 575M, both 12-cylinders. And, with the 308 GTSi, I have the first of the mid-engine fuel-injected cars and the very last of the series, the 308 GTS QV, and one of my favorites, the 1996 eight-cylinder F355 GTS. Finally, a 2009 California, with an



2016 Corvette Z06 Roadster

automatic, which is really easy for me and the lovely lady in my life, Marie, to drive around town.”

He also has a 1988 Turbo Porsche, one of 250 factory cabriolet turbos built, and the last 1994 oil-cooled Targa before the body style was changed. In addition, he has three Fiat two-cylinder Jollys, including one which he’s just redoing, with a canvas surrey top. “They get 45 mpg and they’re fun cars to drive around.”

Wish list? A California Turbo, an F430 16M, 458 or a 488 Spider. And, I always wanted a 275 GTB4, and could have had one once for \$30,000. I just love everything about it, especially the sound. You know when you hear one coming.”

“Coulda, shoulda, woulda”? “My second Ferrari I could have had a 1985 288 GTO at a very good price. I did not buy, and today, they’re fetching \$1.5 million. Oh, well.”

### The Drive for Iconicity

Kramer’s Ferrari passion is particularly intense this year, the 70th anniversary of the first car. His feeling is shared worldwide.

In 1947, Enzo Ferrari was 49 years old. He had been a successful driver, team manager and machine tool manufacturer.

“His first car was the Ferrari 125, powered by an exquisite 1.5-liter V-12 engine, producing 118 horsepower,” says Gary Simon, Ferrari brand manager at Scottsdale Ferrari-Maserati, a Penske Automotive Dealership, in a recent speech. Not only marque fluent, Simon has taken passion in it for decades, including participating a number of times in the great Mille Miglia in Italy.

That Ferrari won its first race less than three months after leaving Enzo’s Workshop and by the end of 1947 had secured

five more victories.

He built two cars in 1947, and ten years later the number was just 389. In 2016, production was a record 8,014 cars, but fewer cars than Mercedes-Benz builds daily, Simon continued.

“Think of the audacity of Enzo’s passion. The industrial world was littered with the broken dreams and fortunes of talented, wealthy men who were convinced they could build automobiles. His friends thought him foolhardy, his business associates turned their backs on him.”

Enzo believed. “Not only believed, but believed with such passion that he was able to attract and inspire some of the most talented engineers and mechanics in Italy to help bring his passion to life.”

In the seven decades since that first victory, Ferrari has grown to be one of the most powerful brands on earth. After all, they’ve won more races and more championships than any other automobile manufacturer.

“Name a famous race,” Simon explains, “Ferrari has won it: The 24 Hours of Le Mans, the Targa Florio, The Tour de France, The Mille Miglia. Name a famous race track and Ferraris have dominated it: Monza, Nürburgring, Spa, Monaco. Name a legendary driver, Ascari, Fangio, Surtees, Lauda, Schumacher, and that driver has honed his skills driving a Ferrari.”

The street cars funded his racing program.

Today, they are attracting the highest resale prices in the world, privately and at auction. “The most valuable cars on earth are Ferraris; the highest auction price ever for an automobile was for a Ferrari GTO,” Simon notes. That 1963 GTO brought \$38.1 million at Bonhams Quail auction, and private sales have almost certainly exceeded this.





The rear-engine 1995 F512M attracts eyes, crowds and applause wherever it appears





2003 575 Maranello





“Why? Because every Ferrari leaving the gates of Maranello is born of passion,” Simon adds. “Passion inherited from its founder, passion earned on race tracks around the world, passion that lives in the hearts of the workers who create these magnificent machines.”

**Daytona to Maranello**

Kramer’s collection is maintained by two top independent Ferrari technicians, Andy Falbo, FMS Motorsports LLC, Fountain Hills, and Steve Mraovic, Exclusive Motor Cars of Arizona, Paradise Valley.

Here’s an all-too-speedy look at six of Kramer’s nine Ferraris in his Italian-inspired green, red and white-striped garage:

•**1972 365 GTB/4 “Daytona”** — This Pininfarina-styled classic, celebrating Ferrari’s phenomenal 1-2-3 finish at Daytona in February 1967, sits below a car rack without its V-12-cylinder carbureted engine as part of a restoration Kramer expects to complete by May 2018. He had the livery changed to Fly Yellow from the original blue because he thought it had a bit more purple than he wanted.

Only 1,284 coupes were built from 1968 through 1973 and only 122 true spiders, as many coupes have been

chopped. “To me,” he says, “this is the ultimate European muscle sports car.”

•**1984 512 BBi (Berlinetta ‘Boxer’)** — “This is one of my dream cars, and knew I wanted one as soon as I saw it,” Kramer recalls of his purchase in 1997. He changed the color to two-tone silver over black, because he didn’t want another black car in Phoenix, as he already owned the 1985 308 GTS QV, noted below.

Unveiled at the 1973 Paris Motor Show, the carbureted mid-engine flat-12 car was the first for Ferrari. That 365 BB had a production figure of 387 through 1981. In 1976, 512 BB production began with a carbureted version, of which 929 were built. Through 1984, the 512 BBi had fuel-injection, with a production run of 1,007 cars.

He’s now beginning a complete engine overhaul.

•**1985 308 GTS QV** — The quattrovalvole, four valves per cylinder, upped horsepower to a reported 240 and a top speed of around 155 mph. The 308s were carbureted from 1976 to 1979 and injected from 1980 to 1985.

He bought this spider (3,042 were produced in three years), with the removable roof panel (hence the “S”) from Harley Cluxton, the original Valley Ferrari dealer. It was he



MCFast, MCFaster, MCFastest: Delicious at any speed

who suggested a look at the 288 GTO, too, but Kramer wanted top-down optionality.

•**1995 F512 M** — introduced at the 1994 Paris Auto Show, this is the last iteration of the great Testarossa, which itself recalled the earlier V-12 racing great, the Testa Rossa. The flat-12-cylinder mid-mounted car carried the “M” for modificata.

His black-on-tan is #44 of the 75 built for North America out of 501 worldwide, and its 4.9-liter, four-valve per-cylinder engine makes 440 horses at 6,750 rpm and is good for sub-13-second quarter miles and 196 mph.

“I love to drive the Ferraris with the gated shifters,” he says, referring to the car’s five-gear box. “You are driving the car; the car is not driving you.”

•**1999 550 and 2003 575 Maranello** — In 1996, the front-mounted 12-cylinder Maranello, designed by Pininfarina

and celebrating the home city of Ferrari and its racing team, replaced the already legendary Testarossa.

Kramer’s silver-on-black 550 coupé, with its all-aluminum block, outputs about 485 horses and the yellow-on-tan 575, with somewhat higher displacement, another 40 horses.

“To me, these are refined Daytonas,” he says. “They’re fast, great daily drivers, the power steering really helps with city driving, and the six-speed shifts great.”

“All I wanted is one Ferrari, that magical mystical Prancing Stallion, ‘Cavallino Rampante,’” Kramer says, peering at legendary Camelback Mountain from his garage on a sunlit fall afternoon. “Now I have nine. McDonald’s and life have been good to me.”

If you or someone you know has a GreatGarage and would like it to be considered for an upcoming issue, please e-mail us at [info@highline-autos.com](mailto:info@highline-autos.com).





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**2021 Porsche 911 Carrera Coupe-** Gentian blue over black leather, 379 hp twin-turbo 3.0 liter H6, PDK auto trans, premium package, surround view camera, lane change assist, power folding mirrors, ambient lighting, power heated & ventilated seats, dynamic light system plus, Bose surround sound, RS Spyder design wheels. Stock #19001 Porsche Chandler (480) 994-9000



**2020 Porsche Panamera-** GT silver over saddle brown leather, 330 hp turbo 3.0 liter V6, automatic trans, premium package plus, comfort access, soft close doors, Bose surround sound, LED headlights w/dynamic light system, power heated & ventilated seats w/memory, 21 exclusive design wheels. Stock #0P018 Porsche Chandler (480) 994-9000



**2020 Porsche 911 Carrera S Cabriolet-** White over black leather, twin-turbo 3.0 liter H6, PDK auto trans, 19,043 miles, premium package, sport chrono package, 14-way power sport seats, Carrera classic premium wheels, red brake calipers, lane change assist, Bose premium sound. \$129,000 Stock #17193 Certified Benz & Beemer (844) 568-1362



**2020 Porsche 911 Carrera S Coupe-** Jet black metallic over bordeaux red leather, twin-turbo 3.0 liter H6, PDK automatic trans, 955 miles, RS Spyder design wheels, power sunroof, Bose surround sound system, red brake calipers, parking assist w/camera, power heated seats, carbon fiber interior trim. \$138,000 Stock #4259 Luxury Auto Collection (480) 405-8265



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**2018 Porsche 911 Carrera S Cabriolet-** Guards red over black leather, twin-turbo 3.0 liter H6, PDK auto trans, 17,005 miles, 14-way power sport seats, premium package plus, power steering plus, sport exhaust system, Bose surround sound, adaptive cruise control, lane change assist, sport chrono package, red safety belts. \$110,000 Stock #4155 Luxury Auto Collection (480) 405-8265



**2018 Porsche 911 Carrera S Cabriolet-** White over beige/black leather, 7-speed PDK auto trans, 10,820 miles, red brake calipers, power heated seats, parking assist w/ backup camera, navigation, power black soft top, factory wind screen. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 [www.scottsdalesport.com](http://www.scottsdalesport.com)

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2018 Porsche Panamera E-Hybrid Turbo S- Non-metallic gray over black leather, 2,408 miles, AWD, sport design pkg, Burmester high-end 3D sound, assistance pkg, sport exhaust, premium pkg plus, 21 inch sport design wheels, 4-zone climate, rear axle steering, carbon fiber pkg, ambient lighting pkg. \$145,000 Stock #C17426 Certified Benz & Beemer (844) 568-1362



2017 Porsche 911 Targa 4S- Night blue metallic over black leather, 420 hp twin-turbo 3.0 liter H6, PDK auto trans, AWD, 22,622 miles, 14-way power sport seats, power steering plus, Bose surround sound, GT sport steering wheel, light design package, lane change assist, colored crest on wheel caps. \$122,000 Stock #4199 Luxury Auto Collection (480) 405-8265



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2017 Porsche 911 Targa 4S- Miami blue over agate grey full leather, PDK transmission, 8,882 miles, AWD, premium pkg, sport pkg, reversing camera, 20" carrera classic wheels, 14-way power sport seats, heated & ventilated seats, entry & drive, light design pkg, Bose surround sound, full body clear bra. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdaleport.com



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2017 Porsche 911 Carrera Coupe- Carrara white metallic over luxor beige leather, turbo 3.0 liter H6, PDK auto trans, 9,356 miles, power steering plus, colored crest on wheel caps, power heated seats, entry & drive, lane change assist, 1 owner car. \$93,500 Stock #4081 Luxury Auto Collection (480) 405-8265

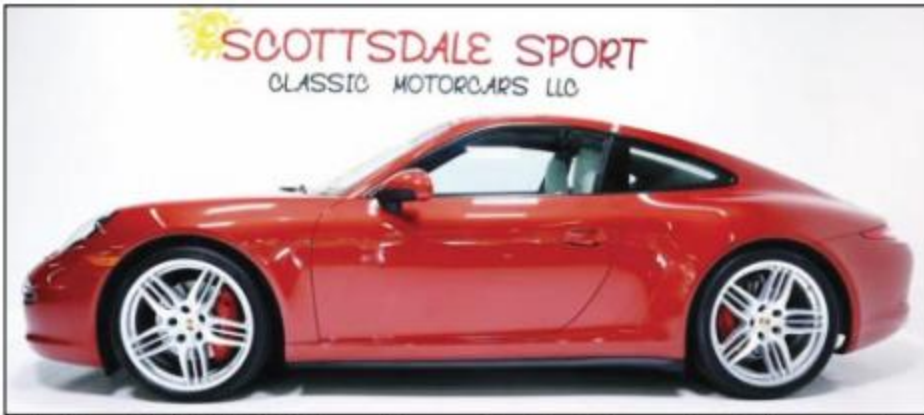




**2015 Porsche 911 Turbo Coupe-** White over luxor beige leather, 520 hp twin-turbo 3.8 liter H6, 7-speed PDK auto trans, 17,554 miles, AWD, 1 owner car, parking assist w/ camera, Bose premium audio, red brake calipers, white gauge faces. \$123,759 Stock #FP4434 Scottsdale Ferrari-Maserati (888) 964-6056



**2015 Porsche 911 Turbo Coupe-** GT silver metallic over black/platinum gray leather, twin-turbo 3.8 liter H6, PDK automatic trans, AWD, 18,513 miles, 20 inch sport classic wheels, 18-way adaptive sport seats, premium plus package, carbon fiber package, dynamic chassis control, power steering plus, sport chrono package. \$122,000 Stock #3987 Luxury Auto Collection (480) 405-8265



**2014 Porsche 911 4S X51 Coupe-** Amaranth red metallic over lite pebble gray leather, X51 Powerkit 430 hp 3.8 liter H6, PDK 7-speed auto trans, 16,875 miles, AWD, factory sport exhaust, sport chrono plus, launch control, sport plus suspension, premium pkg, power steering plus, 14-way power heated sport seats, park assist. Scottsdale Sport & Classic Motorcars Indoor Showroom (480) 596-1611 www.scottsdale sport.com



**2014 Porsche Panamera Turbo S-** Black over black/cream leather, twin-turbo 4.8 liter V8, automatic trans, 39,412 miles, AWD, lane change assist, Bose premium sound, blind spot alert, parking assist, power heated & ventilated seats, turbo premium wheels, yellow calipers, moonroof. \$61,500 Stock #16820 Certified Benz & Beemer (844) 568-1362



**2011 Porsche 911 Turbo S Cabriolet-** Black over black leather, 530 hp twin-turbo 3.8 liter H6, PDK auto trans, 39,033 miles, AWD, 12-way power heated & ventilated seats, yellow calipers, center lock wheels, power black soft top, sport chrono pkg, navigation, Bose premium audio, CA / CA car. \$92,000 Stock #17375A1 Certified Benz & Beemer (844) 568-1362



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**2006 Porsche 911 Carrera S Coupe-** Seal gray metallic over stone gray leather, 3.8 liter H6, 6-speed manual trans, 50,089 miles, Bose premium audio, SV-F wheels, red calipers, sport chrono package, power heated seats, navigation, suede headliner, moonroof, stainless door sills. \$49,000 Stock #17214B Certified Benz & Beemer (844) 568-1362



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**2018 Porsche 718 Cayman S-** Night blue metallic over black leather, 350 hp twin-turbo 2.5 liter H4, PDK auto trans, 27,650 miles, sport chrono package, wheels painted in satin black, sport tailpipes in black, connect, heated seats, 2 owner car, clean CarFax. \$63,000 Stock #JK278451 Luxury Auto Collection (480) 405-8265



**2018 Porsche 718 Boxster S-** White over black/bordeaux red leather, turbo 2.5 liter H4, PDK automatic trans, 2,147 miles, premium plus package, 14 way power sport seats, 20 inch Carrera S premium wheels, connect package, lane change assist, Bose premium audio, power heated & ventilated seats, backup camera. \$67,000 Stock #P17215 Certified Benz & Beemer (844) 568-1362



**2018 Tesla Model S 100D-** Red multi-coat over black leather, 31,377 miles, AWD, carbon fiber interior trim, power climate controlled seats, parking assist w/camera system, panoramic roof, 1 owner Nevada car, Clean CarFax. \$65,899 Stock #3815 Luxury Auto Collection (480) 405-8265



**2015 Tesla Model S 85D-** Midnight silver metallic over gray leather, 64,284 miles, Ludicrous Speed upgrade, parking assist, forward collision mitigation, rear collision warning, front & rear cameras, clean CarFax, 2-owner car. \$38,999 Stock #C119969 The Used Car Club (844) 810-9019



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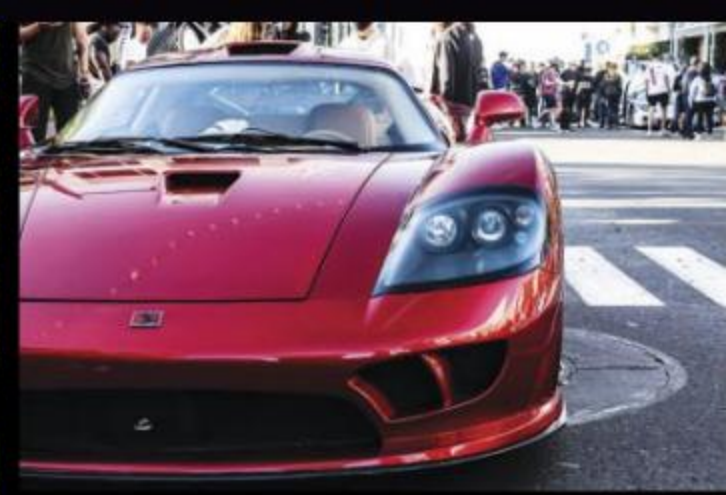


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**2018 Audi Q3 Premium-** Cortina white over black leather, 21,306 miles, 1 owner, Audi Certified Pre-owned warranty, convenience package, panoramic roof, parking assist w/backup camera, dual zone climate with rear air, power heated seats. \$25,700 Stock #P0274 Audi Gilbert (480) 899-8000



**2018 Audi SQ5 Premium Plus-** Ibis white over black leather, 354 hp turbo 3.0 liter V6, 8-speed auto trans, Quattro AWD, 27,607 miles, 1 owner, Audi Certified Pre-owned warranty, S Sport package, red calipers, navigation package, virtual cockpit, Bang & Olufsen 3D sound, panoramic roof. \$44,800 Stock #P0258 Audi Gilbert (480) 899-8000



**2018 Audi Q7 Prestige-** Orca black metallic over black leather, 333 hp supercharged 3.0 liter V6, auto trans, Quattro AWD, 49,005 miles, 1 owner, Audi Certified Pre-owned warranty, prestige package, Bose 3D surround sound, head up display, navigation plus, full LED headlamps, virtual cockpit. \$42,800 Stock #0Q7023A Audi Gilbert (480) 899-8000



**2019 Audi e-tron Premium Plus-** Galaxy blue metallic over black leather, 3,030 miles, Quattro AWD, 1 owner, Audi Certified Pre-owned warranty, cold weather package, wood interior trim, power heated & cooled seats, parking assist w/camera, 4-zone climate control, moonroof. \$56,300 Stock #P0254 Audi Gilbert (480) 899-8000



**2021 Cadillac Escalade-** Satin steel metallic over black leather, 6.2 liter V8, 10-speed automatic trans, night vision, 26 inch custom Forgiato wheels, moonroof, premium audio, wood interior trim, 3rd row seating, parking assist with camera, power heated & cooled seats. Call for complete details (602) 300-8720 [www.promotorsports.com](http://www.promotorsports.com)



**2019 Cadillac Escalade Luxury BeSpoke Wide-Body Edition-** Full Zero Design carbon aero package, Vossen hyper forged 24" wheels, lowered suspension, electric side steps, moonroof, parking assist w/ camera, remaining factory warranty. \$74,900 Stock #270848 Creative Bespoke (480) 695-5002



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2016 Range Rover Sport SVR- Estoril blue over black leather, 502 hp supercharged 5.0 liter V8, automatic trans, AWD, 0 - 60 mph in 4.5 seconds, top speed of 162 mph, 59,049 miles, white interior seat piping, carbon fiber trim, matching blue brake calipers, parking assist with camera. Call for complete details (602) 300-8720 www.promotorsports.com



2020 Mercedes-Benz AMG G 63 KEYVANY Hermes Edition, full red exposed carbon fiber KEYVANY body kit, FI exhaust system w/ triple tips, H&R Sport springs, starlight headliner, 23 inch forged Vossen wheels, red brake calipers, red/black leather interior, Burmester premium audio, 223 miles. \$359,800 Stock #361756 Creative Bespoke (480) 695-5002



2021 Mercedes-Benz Maybach GLS 600- Obsidian black metallic over black nappa leather, 550 hp biturbo 4.0 liter V8, auto trans, 4Matic AWD, 350 miles, Burmester audio, panoramic roof, 23" multi spoke forged wheels, designo black flowing lines wood interior trim, 2+2 seating, power heated/cooled reclining rear seats, wood & leather trimmed steering wheel. Stock #4135 Luxury Auto Collection (480) 405-8265



2020 Porsche Macan GTS- Carmine red over black leather/alcantara, 375 hp twin-turbo 2.9 liter V6, automatic trans, AWD, 18-way adaptive sport seats w/memory, 21 inch Sport Classic wheels in high gloss black, entry & drive, tach in carmine red, sport chrono pkg, Bose surround sound, red brake calipers. Stock #OM113 Porsche Chandler (480) 994-9000



2020 Porsche Macan Turbo- Jet black over garnet red/black leather, 434 hp twin-turbo 2.9 liter V6, automatic trans, AWD, premium package plus, panoramic roof, lane change assist & lane keeping assist, entry & drive, power heated & ventilated seats, 21" RS Spyder design wheels. Stock #0M056 Porsche Chandler (480) 994-9000



2020 Porsche Cayenne Turbo- Lava orange over slate grey leather, 541 hp twin-turbo 4.0 liter V8, automatic trans, AWD, rear axle steering, sports exhaust, black tailpipes, wheel arches in body color, comfort access, dynamic chassis control, torque vectoring plus, 22" Sport Classic wheels. Stock #0C051 Porsche Chandler (480) 994-9000



2020 Porsche Cayenne S- Biscay blue over slate gray/mojave beige leather, 434 hp twin-turbo 2.9 liter V6, automatic trans, AWD, 21 inch Cayenne exclusive design wheels, panoramic roof, power heated & cooled seats, colored crest on wheel caps, 4-zone climate control, heated rear seats, power lift gate. Stock #0C044 Porsche Chandler (480) 994-9000



2020 Porsche Cayenne- Mahogany over black leather, turbo 3.0 liter V6, 8-speed auto trans, AWD, premium package, panoramic roof, power steering plus, LED headlamps, lane change assist, comfort access, ambient lighting, Bose premium audio, 20 inch Cayenne sport wheels. \$66,900 Stock #PL00306 Porsche Chandler (480) 994-9000



2017 Porsche Cayenne Platinum Edition- Rhodium silver over black leather, 300 hp 3.6 liter V6, 8-speed automatic trans, AWD, 1 owner car, Porsche Certified Pre-owned warranty, premium package, park assist, reversing camera, panoramic sunroof, power heated & ventilated seats, tow package, entry & drive, rear sunshades. \$40,900 Stock #P0466 Porsche Chandler (480) 994-9000



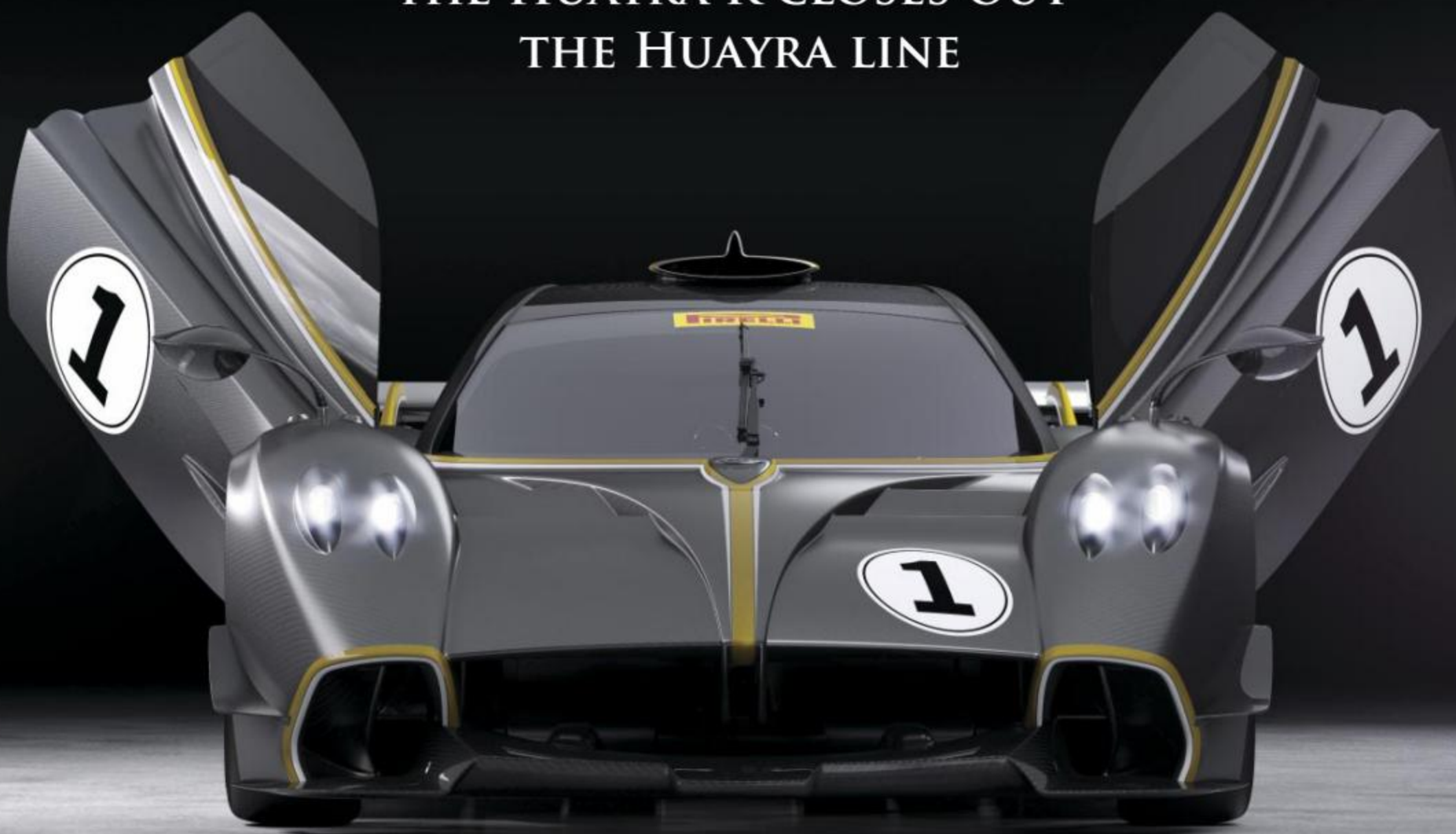
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**2020 Aston Martin DB11**- Lightning silver over lords red leather interior, 503 hp 4.0L bi-turbo V8, 8-speed auto trans, 9,758 miles, electronically folding black canvas top, black contrasting interior leather, 360-degree parking cameras, blind spot monitoring, 20" 10-spoke alloy wheels. \$199,900 Stock #M08894 DC Motors (714) 695-0102



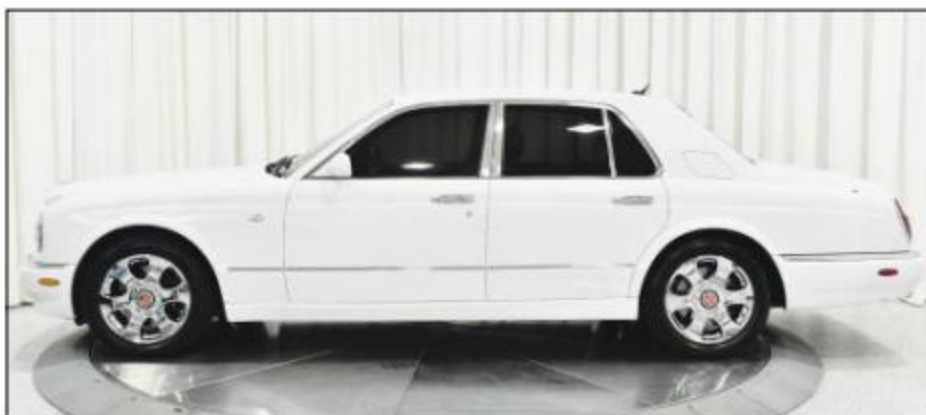
**2019 Aston Martin Tag Heuer Limited Edition DBS Superleggera Coupe**- Black over monaco black leather w/red highlights, 715 hp twin-turbo 5.2 liter V12, 8-speed automatic trans, 1,867 miles, #1 of 50 special editions, forged carbon fiber interior trim, red interior contrast stitching, Tag Heuer logo stitched to seats, carbon brakes, red calipers. \$329,988 Stock #CS1600'Gara Coach Beverly Hills (877) 588-8862



**2015 Aston Martin Vanquish**- Tungsten silver over obsidian black leather, 568 hp 5.9 liter V12, 8-speed automatic trans, 14,004 miles, 20 inch DT wheels, carbon ceramic brakes, yellow calipers, carbon fiber roof panel, 2+2 seating, lots of carbon fiber options, contrast hourglass interior stitching. \$128,900 Stock #BAMV Marshall Goldman Beverly Hills (424) 430-1400



**2020 Bentley Continental GT**- Blue sequin over saddle leather, 626 hp twin-turbo 6.0 liter W12, 8-speed automatic trans, 4,554 miles AWD, Mulliner Driving Specifications, 21 inch premium wheels, burl walnut interior veneers, front seat comfort specifications, wings embroidered to headrests, centenary specification. \$245,900 Stock #B21893 Marshall Goldman Beverly Hills (424) 430-1400



**2002 Bentley Arnage Red Label**- Arctica over saffron leather, turbo 6.7 liter V8, 4-speed automatic trans, 14,217 miles, wood & hide trimmed steering wheel, burl walnut interior trim, wings on waistrails, navigation, cream colored gauge faces, power heated seats, sunroof, veneered rear picnic tables, fresh service including new tires. \$49,900 Stock #B20796 Marshall Goldman Beverly Hills (424) 430-1400



**2000 Rolls-Royce Corniche Convertible**- Sunset red over tan leather, turbo 6.75 liter V8, 4-speed automatic trans, 4,424 miles, burl walnut interior veneers, secondary hide in burgundy, Alpine audio system, power burgundy soft top, premium wheels, this car was first owned by Boxer Mike Tyson. \$159,900 Stock #B21129 Marshall Goldman Beverly Hills (424) 430-1400



**2012 Rolls-Royce Ghost**- Black over black leather interior, twin-turbo 6.6L V12, 8-speed auto trans, 13,048 miles, piano black interior veneers, black exterior trim & grille, quad zone climate control, power heated & cooled states w/ memory, navigation, rear theater package, custom 24" wheels. \$124,900 Stock #200873C Crevier Classic Cars (714) 426-0238



**2018 Rolls-Royce Phantom**- Black over black leather, 6.8 liter V12, 8-speed automatic trans, 5,551 miles, veneered rear picnic tables, heated & ventilated front and rear seats, contrast seat piping, bespoke premium audio, Mansory premium wheels, starlight headliner, RR embroidered to headrests. \$449,900 Pagani Beverly Hills (310) 484-5837



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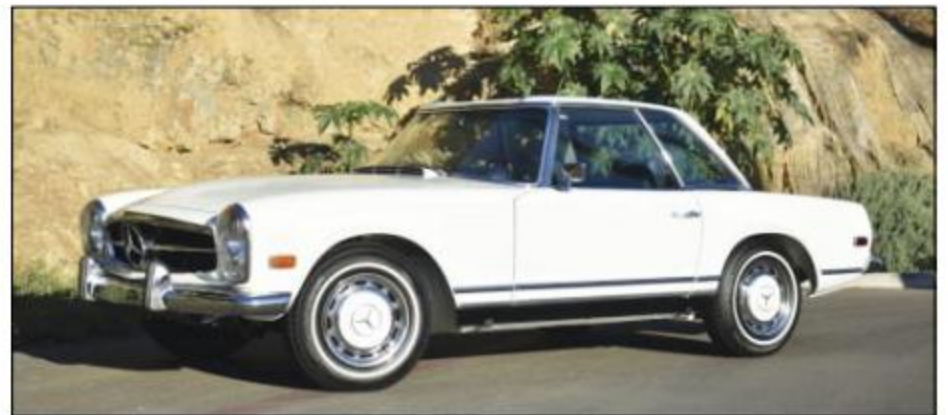
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1935 Packard 1207 Convertible Twelve- 455 cubic-inch side valve 12-cylinder, folding tan canvas top, access doors, rumble seat, this convertible coupe has earned a senior status by placing first in CCCA Car Shows in Scottsdale, Albuquerque and Pasadena, a real survivor and a beautiful piece of automotive history. \$350,000 Stock #200019 Crevier Classic Cars (714) 426-0238



1971 Mercedes-Benz 280SL Pagoda- White over navy blue leather, rebuilt m 130 inline 6 by Metric Motors, fuel injection, 4-speed automatic trans, navy blue convertible top, air conditioning and heater, Becker europa radio, matching white pagoda hard top. \$229,000 Stock #200359 Crevier Classic Cars (714) 426-0238



2020 Ferrari 812 Superfast- Nero Daytona over nero leather interior, 788 hp 6.5L V12, 7-speed F1 auto trans, 1,185 miles, carbon fiber interior and exterior trim, Alcantara interior accents, front lift system, horses stitched to headrests, yellow rev counter, parking camera, Apple car play, black brake calipers, 20" gold forged wheels. \$374,900 Stock #PC408 Pagani Beverly Hills (310) 484-5837



1992 Ferrari F40- Rosso corsa over stoffa vigogna interior, 471 hp twin-turbo 2.9 liter V8, 5-speed manual trans, 3,294 miles, center lock wheels, air conditioning, extensive service records, major service just completed by Ferrari Maserati of Long Island 23 miles ago, all factory manuals, keys original tool kit, and Classiche certification. \$1,959,900 Stock #B21784 Marshall Goldman Beverly Hills (424) 430-1400

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**2007 Lamborghini Murcielago LP640 Versace Edition-** Nero aldebaran over nero perseus leather, 632 hp 6.5 liter V12, 6-speed auto trans, 6,825 miles, "Versace" style interior stitching, front axle lift, transparent engine cover, carbon fiber engine bay, carbon fiber interior trim, black calipers, gloss black 18" Hermera wheels. \$398,900 Stock #B21418 Marshall Goldman Beverly Hills (424) 430-1400



**2020 Lamborghini Huracan EVO Coupe-** Rosso mimir over nero ade leather/alcantara, 5.2 liter V10, 7-speed auto trans, AWD, 3,963 miles, lifting system, ambient light package, power heated seats, alcantara headliner, emblem embroidered to headrests, 1 owner car, Certified Pre-owned extended warranty. \$284,890 Stock #7105UC O'Gara Coach Beverly Hills (877) 588-8862



**2020 McLaren 720S Coupe-** Helios orange over jet black leather, Certified Pre-Owned Warranty, 3,156 miles, carbon ceramic brakes, 10-spoke lightweight forged wheels, front lift, parking camera, carbon fiber interior trim, soft close doors, sports exhaust, Bowers & Wilkins 12-speaker audio. Stock #1636UC O'Gara Coach Beverly Hills (877) 588-8862



**2014 McLaren P1-** Brodger fire brown over highland hare leather/alcantara, 903 hp plug-in hybrid twin-turbo 3.8 liter V8, 372 miles, MSO options, exterior paint, exterior semi gloss carbon trim, body colored mirror arms, electroform heritage badge, P1 enamel badge in orange, airbrake piston uppers in orange, body color wheels in satin finish, etc. \$1,485,900 Stock #B21412 Marshall Goldman Beverly Hills (424) 430-1400



**2006 Mercedes-Benz SLR McLaren-** Crystal galaxies black over black leather, 617 hp supercharged 5.4 liter V8, 5-speed automatic trans, 433 miles, 19 inch AMG turbine wheels, silver brake calipers, extra large seats, car has been completely serviced. \$355,900 Stock #B21960 Marshall Goldman Beverly Hills (424) 430-1400



**2018 Pagani Huayra Roadster-** Grigio opaco over snowflake leather, 6.0 liter V12, sequential auto transmission, 30 miles, white calipers, exposed carbon fiber in gloss, diamond stitched interior. Roadster #092. Stock #P6051 Pagani Beverly Hills (310) 484-5837



**2014 Pagani Huayra Coupe-** Chassis #077 of 100 coupes built, blue avio over marbled grey interior, 730 hp twin-turbo 6.0L V12, 7-speed auto trans, 3,178 miles, carbon fiber and leather trim interior, carbon fiber exterior trim, color match luggage set, carbon ceramic brakes, upgraded wheels and tires, signed by Horacio Pagani. Call for Price Stock #P76077 Pagani Beverly Hills (310) 484-5837



**1997 Porsche 911 Turbo S Coupe-** Wimbledon green metallic over nephrite green leather, 424 hp twin-turbo 3.6 liter H6, 6-speed manual trans, 532 miles, rare rear seat delete, crest embossed to headrests, power heated seats, full leather interior, carbon fiber package, yellow brake calipers, one of 183 built, only turbo S in this color combo. \$759,900 Stock #B20004 Marshall Goldman Beverly Hills (424) 430-1400



**2019 Bentley Bentayga-** Jetstream blue over damson leather, 542 hp twin-turbo 4.0L V-8, 8-speed auto trans, 28,805 miles, AWD, panoramic sunroof, quilted leather interior trim, carbon fiber interior trim, logo embroidered to seatbacks, Bentley driving assist, contrast interior stitching, black exterior grilles, 22" alloy wheels. \$154,900 Stock #PC4507 Pagani Beverly Hills (310) 484-5837



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**2021 Mercedes-Benz AMG G 63-** designo black magno over black/bengal red nappa leather, 577 hp biturbo 4.0 liter V8, 9-speed automatic trans, AWD, 7 miles, G Manufaktur interior package plus, red calipers, carbon fiber performance steering wheel, 22 inch forged AMG cross-spoke wheels, carbon fiber trim. Stock #368071 Pagani Beverly Hills (310) 484-5837



**2019 Rolls-Royce Cullinan-** Graphite over black leather, 563 hp twin-turbo 6.8 liter V12, 8-speed auto trans, AWD, 446 miles, rear seat theater system, RR to headrests in white, panoramic roof, parking assist w/surround camera, 4-zone climate control, premium chrome wheels. \$364,990 Stock #2730UC O'Gara Coach Beverly Hills (877) 588-8862